

Dr. Marco Caliendo - Curriculum Vitae

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Personal Details

Born: 1974 in Offenbach, Germany
Citizenship: German
Marital Status: Married, two children

Current Position/Affiliations

Since 02/2009 **Director of Research**
Institute for the Study of Labor (IZA), Bonn, Germany

Since 06/2009 **Research Affiliate**
German Institute for Economic Research (DIW), Berlin, Germany

Since 08/2005 **Research Fellow**
Institute for Employment Research (IAB), Nuremberg, Germany

Professional Career

08/2007-01/2009 **Senior Research Associate**
Institute for the Study of Labor (IZA), Bonn, Germany

05/2007-01/2009 **Deputy Program Director**, Program Area: Evaluation of Labor Market Programs
Institute for the Study of Labor (IZA), Bonn, Germany

01/2005-07/2007 **Senior Research Associate**
German Institute for Economic Research (DIW), Berlin, Germany

04/2003-07/2003 **Research Visitor**, Department of Economics
University College London (UCL), England

05/2000-12/2004 **Research Associate**
Institute of Statistics and Econometrics, J.W.Goethe-University of Frankfurt, Germany

Education

05/2000-04/2005 **PhD in Economics** (*summa cum laude*), J.W.Goethe-University of Frankfurt, Germany
Title of thesis: Microeconomic Evaluation of Labour Market Policies

10/1994-04/2000 **Diplom-Volkswirt** (equiv. M.A. Economics), Grade: 1.4
J.W.Goethe-University of Frankfurt, Germany

10/1997-06/1998 **Undergraduate Studies** in Economics
University of Manchester, England

10/1996 **Vordiplom** (equiv. B.A. Economics), Grade: 2.0
J.W.Goethe-University of Frankfurt, Germany

Publications

A. Monograph

2006 Microeconomic Evaluation of Labour Market Policies (2006), Lecture Notes in Economics and Mathematical Systems No. 568, Springer-Verlag, Berlin.

B. Refereed Journals

- 200x Start-Ups by the Unemployed: Characteristics, Survival and Direct Employment Effects (2007), IZA Discussion Paper No. 3220, forthcoming in: *Small Business Economics*. [with A.S.Kritikos] *accepted: Apr 2009*
- 'Making Work Pay' in a Rationed Labour Market (200x), forthcoming in: *Journal of Population Economics*. [with O.Bargain, P.Haan, K.Orsini] *accepted: Jul 2008*
- Evaluating the German 'Mini-Job' Reform Using a Natural Experiment (200x), forthcoming in: *Applied Economics*. [with K.Wrohlich] *accepted: Dec 2007*
- The Impact of Income Taxation on the Ratio between Reservation and Market Wages and the Incentives for Labour Supply (200x), forthcoming in: *Applied Economics Letters*. [with L.Gambaro and P.Haan] *accepted: Jan 2007*
- 2009 Start-Up Subsidies in East Germany: Finally, a Policy that Works? (2009), forthcoming in: *International Journal of Manpower*, 30(7).
- The Effect of Active Labor Market Programs on Not-Yet Treated Unemployed Individuals (2009), *Journal of the European Economic Association P&P*, 7(2-3), 606-616. [with G.J.van den Berg, A.Bergemann]
- Die reformierte Gründungsförderung für Arbeitslose - Chancen und Risiken (2009), *Perspektiven der Wirtschaftspolitik*, 10(2), 189-213. [with A.S.Kritikos]
- Risk Attitudes of Nascent Entrepreneurs - New Evidence from an Experimentally-Validated Survey (2009), *Small Business Economics*, 32(2), 153-167. [with F.Fossen, A.S.Kritikos]
- 2008 Turning Unemployment Into Self-Employment: Effectiveness of Two Start-Up Programmes (2008), *Oxford Bulletin of Economics and Statistics*, 70(3), 347-373. [with H.J.Baumgartner]
- Is Entrepreneurial Success Predictable? An Ex-Ante Analysis of the Character-Based Approach (2008), *Kyklos*, 61(2), 189-214. [with A.S.Kritikos]
- Identifying Effect Heterogeneity to Improve the Efficiency of Job Creation Schemes in Germany (2008), *Applied Economics*, 40(9), 1101-1122. [with R.Hujer and S.Thomsen]
- Some Practical Guidance for the Implementation of Propensity Score Matching (2008), *Journal of Economic Surveys*, 22(1), 31-72. [with S.Kopeinig]
- 2007 Fiscal competition and the composition of public spending: Theory and evidence (2007), *Finanzarchiv / Public Finance Analysis*, 63(2), 264-277. [with R.Borck and V.Steiner]
- Sensitivity Analysis for Average Treatment Effects (2007), *Stata Journal*, 7(1), 71-83. [with S.O.Becker]
- 2006 Existenzgründungsförderung in Deutschland - Zwischenergebnisse aus der Hartz-Evaluation (2006), *Journal for Labour Market Research / Zeitschrift für ArbeitsmarktForschung*, 39(3-4), 503-529. [with A.S.Kritikos and F.Wießner]
- Sectoral Heterogeneity in the Employment Effects of Job Creation Schemes in Germany (2006), *Journal of Economics and Statistics / Jahrbücher für Nationalökonomie und Statistik*, 226(2), 139-179. [with R.Hujer and S.Thomsen]
- The Microeconomic Estimation of Treatment Effects - An Overview (2006), *Journal of the German Statistical Society / Allgemeines Statistisches Archiv*, 90(1), 197-212. [with R.Hujer]
- 2005 Aktive Arbeitsmarktpolitik in Deutschland: Bestandsaufnahme und Bewertung der mikroökonomischen Evaluationsergebnisse (2005), *Journal for Labour Market Research / Zeitschrift für ArbeitsmarktForschung*, 38(2-3), 396-418. [with V.Steiner]
- 2004 Evaluation der Eingliederungseffekte von Arbeitsbeschaffungsmaßnahmen in reguläre Beschäftigung für Teilnehmer in Deutschland (2004), *Journal for Labour Market Research / Zeitschrift für ArbeitsmarktForschung*, 3/2004, 211-237. [with R.Hujer and S.Thomsen]
- New Evidence on the Effects of Job Creation Schemes in Germany - A Matching Approach with Threefold Heterogeneity (2004), *Research in Economics*, 58(4), 257-302. [with R.Hujer and S.Thomsen]
- Verbleibsquote ein Controlling-Indikator für den Eingliederungserfolg von ABM!? (2004), *Zeitschrift für Evaluation*, 1/2004, 51-69. [with E.Jahn]
- 2003 Lohnsubventionen in Deutschland - Wie sieht eine optimale Evaluierungsstrategie aus? (2003), *Quarterly Journal of Economic Research*, 72(1), 109-123. [with R.Hujer]
- 2002 Beschäftigungswirkungen technisch-organisatorischen Wandels: Eine mikroökonomische Analyse mit dem Linked IAB Panel (2002), *Mitteilungen aus der Arbeitsmarkt- und Berufsforschung*, 4/2002, 506-522. [with L.Bellmann, R.Hujer, and D.Radic]
- 2001 Estimating the Effects of Wage Subsidies on the Labour Demand in West Germany Using the IAB Establishment Panel (2001), *ifo Studien*, 47(2), 163-199. [with R.Hujer and D.Radic]

C. Refereed Books/Volumes

- 2008 The Employment Effects of Job Creation Schemes in Germany - A Microeconomic Evaluation (2008), in: Millimet, D., Smith, J. and Vytlačil, E. (eds.), *Advances in Econometrics*, Volume 21: Estimating and Evaluating Treatment Effects in Econometrics, 383-430. [with R.Hujer and S.Thomsen]

D. Non-Refereed Journals

- 2006 Evaluation aktiver Arbeitsmarktpolitik - Deutschland nach der Hartz-Reform im internationalen Vergleich (2006), *Quarterly Journal of Economic Research / Vierteljahrshefte zur Wirtschaftsforschung*, 75(3), 5-8. [with V. Steiner]
- Existenzgründungsförderung für Arbeitslose - erste Evaluationsergebnisse für Deutschland (2006), *Quarterly Journal of Economic Research / Vierteljahrshefte zur Wirtschaftsforschung*, 75(3), 32-48. [with H.J.Baumgartner and V.Steiner]

E. Non-Refereed Books/Volumes

- 2006 Besser als erwartet...Befunde zur Wirksamkeit von Existenzgründungsförderung für Arbeitslose (2006), in: Pfannkuche, H. and Lange, J. (Eds.), Und die Moral von der Geschicht'...? Die Evaluierung der Arbeitsmarktreformen ("Hartz I bis III"), Loccumer Protokolle 14/06, 167-180. [with A.S.Kritikos and F.Wießner]
- The Microeconomic Estimation of Treatment Effects - An Overview (2006), in: Hübler, O. and Frohn, J. (Eds.), *Modern Econometric Analysis - Surveys on Recent Developments*, Springer, Heidelberg, 199-214. Reprint of *Allgemeines Statistisches Archiv*, 90(1). [with R.Hujer]
- Macroeconomic Evaluation of Active Labour Market Policies in Germany - A Dynamic Panel Approach Using Regional Data (2006), in: Carleo, F.E., Destefanis, S. (Eds.): *The European Labour Market. Regional Dimensions*, Physica Verlag, 287-310. [with U.Blien, R.Hujer and C.Zeiss]
- Zielgruppenspezifische Evaluation von Arbeitsbeschaffungsmaßnahmen - Gewinner und Verlierer (2006), in: Brinkmann, C., Koch, S., Mendius, H.G. (Eds.), *Wirkungsforschung und Politikberatung - eine Gratwanderung?, Beiträge zur Arbeitsmarkt- und Berufsforschung (BeitrAB) 300*, Nuremberg, 161-185. [with C.Brinkmann, R.Hujer, S.Thomsen]
- 2005 Mikroökonomische Evaluation des Integrationserfolges (2005), in: Schaade, P. (Ed.): *Evaluation des hessischen Modells der Stellenmarktoffensive, Beiträge zur Arbeitsmarkt- und Berufsforschung (BeitrAB) 291*, Nuremberg, 53-94. [with R.Hujer and S.Thomsen]
- 2004 *Methods and Limitations of Evaluation and Impact Research (2004)*, in: Descy, P., Tessaring, M. (Eds.): *The Foundations of Evaluation and Impact Research (CEDEFOP Reference Series 58)*, Office for Official Publications of the European Communities, Luxembourg, 131-190. [with R.Hujer and D.Radic]
- Estimating the Effects of Wage Subsidies on the Labour Demand in West-Germany Using the IAB Establishment Panel (2004), in: Merz, J., Zwick, M. (Eds.): *A. (Eds.): MIKAS - Mikroanalysen und amtliche Statistik Vol.1*, Statistisches Bundesamt, Wiesbaden, 249-283. Reprint of *ifo-Studien 47(2)*. [with R.Hujer and D. Radic]
- Makroökonomische Evaluation auf Basis von Regionaldaten (2004), in: Hagen,T., Spermann, A. (Eds.): *Evaluation der Hartz-Gesetze - Methodische Vorüberlegungen, ZEW Wirtschaftsanalysen, Nomos-Verlag, Baden-Baden*, 84-97. [with T.Hagen and R.Hujer]
- Finanzielle Anreize für Arbeitgeber: Kapital für Arbeit und Lohnkostenzuschüsse (2004), in: Hagen,T., Spermann, A. (Eds.): *Evaluation der Hartz-Gesetze - Methodische Vorüberlegungen, ZEW Wirtschaftsanalysen, Nomos-Verlag, Baden-Baden*, 203-214. [with R.Hujer]
- Reform von ABM und SAM (2004), in: Hagen,T., Spermann, A. (Eds.): *Evaluation der Hartz-Gesetze - Methodische Vorüberlegungen, ZEW Wirtschaftsanalysen, Nomos-Verlag, Baden-Baden*, 215-226. [with R.Hujer]
- Macroeconomic Evaluation of Active Labour Market Policy - A Case Study (2004), in: Descy, P., Tessaring, M. (Eds.): *Impact of Education and Training (CEDEFOP Reference Series 54)*, Office for Official Publications of the European Communities, Luxembourg, 179-214. [with R.Hujer and C.Zeiss]
- 2001 Evaluation of Active Labour Market Policy - Methodological Concepts and Empirical Estimates (2001), in: Becker, I., Ott, N. and Rolf, G. (Eds.): *Soziale Sicherung in einer dynamischen Gesellschaft, Campus-Verlag, Frankfurt*, 583-617. [with R.Hujer]

F. Policy Reports / Policy Papers

- 2009 Ich-AG und Überbrückungsgeld - Erfolgsgeschichte mit zu frühem Ende (2009), IAB Kurzbericht No. 3/2009, Nuremberg. [with S.Künn, F.Wießner]
- 2008 Risikobereitschaft und Unternehmenserfolg (2008), DIW Wochenbericht No. 29/2008, Berlin, 409-411. [with F. Fossen, F. and A.Kritikos]
- 2007 Unterm Strich ein Erfolg (2007), IAB Kurzbericht No. 10/2007, Nuremberg. [with A.S.Kritikos, V.Steiner, F.Wießner]
- Ich-AG und Überbrückungsgeld: Neue Ergebnisse bestätigen Erfolg (2007), DIW Wochenbericht No. 3/2007, 25-32, Berlin. [with V.Steiner]

Kapitel IV - Mikroökonomische Analysen (2007), in: Forschungsverbund IAB, DIW, SINUS, GfA, in-fas: Evaluation der Maßnahmen zur Umsetzung der Vorschläge der Hartz-Kommission, Arbeitspaket 1: Wirksamkeit der Instrumente, Modul 1e: Existenzgründungen, BMWA, Berlin, Juni 2006, 199-255. [with V.Steiner, H.Baumgartner]

2006 Existenzgründungsförderung für Arbeitslose - Neue Ergebnisse für Deutschland (2006), DIW Wochenbericht No. 7/2006, Berlin. [with V.Steiner, H.Baumgartner]

Kapitel IV - Mikroökonomische Analysen (2006), in: Forschungsverbund IAB, DIW, SINUS, GfA, in-fas: Evaluation der Maßnahmen zur Umsetzung der Vorschläge der Hartz-Kommission, Arbeitspaket 1: Wirksamkeit der Instrumente, Modul 1e: Existenzgründungen, BMWA, Berlin, Juni 2005, 338-447. [with V.Steiner, H.Baumgartner]

G. Papers in the Editorial Process

2008 The Impact of Risk Attitudes on Entrepreneurial Survival (2008), Discussion Paper No. 3525, IZA Bonn. [with F.Fossen, A.S.Kritikos] *submitted*

2008 Self-Employment Dynamics, State Dependence and Cross-Mobility Patterns (2008), Discussion Paper No. 3990, IZA Bonn. [with A.Uhlendorff] *submitted*

2008 Die Nachhaltigkeit von geförderten Existenzgründungen aus Arbeitslosigkeit: Eine Bilanz nach fünf Jahren (2008), Discussion Paper No. 3880, IZA Bonn. [with S.Künn, F.Wießner] *submitted*

2008 The Cost Impact of Spam Filters - Measuring the Effect of Information System Technologies in Organizations (2008), Discussion Paper No. 3755, IZA Bonn. [with M.Clement, D.Papies, S.Scheel-Kopeinig] *revise and re-submit*

H. Work in Progress

2009 The Advertising Role of Critics in the Book Industry (2009), Working Paper, Bonn. [with M.Clement, S.Petermann]

2009 Matching or Duration Models? A Monte Carlo Simulation (2009), Working Paper, Bonn. [with A.Uhlendorff, G.J.van den Berg]

2009 The IZA Evaluation Dataset - The First Wave (2009), Working Paper, Bonn. [with A.Falk, L.Kaiser, H.Schneider, A.Uhlendorff, G.J.van den Berg, K.F.Zimmermann]

2008 Benefit Duration, Unemployment Duration and Employment Stability: A Regression-Discontinuity Approach (2008), Working Paper, Bonn. [with K.Tatsiramos, A.Uhlendorff]

2006 Ten Do it Better, Do They? An Empirical Analysis of an Old Football Myth (2006), Discussion Paper No. 2158, IZA Bonn. [with D.Radic]

Selected Research Projects and Grants (Project Leader)

2008- 'Job Search Behavior of the Unemployed' [CA 829/1-1, with A. Uhlendorff]
German Research Foundation (DFG), Bonn, Germany

2008-2009 'Long-Run Effects of Start-Up Subsidies'
Institute for Employment Research (IAB), Nuremberg, Germany

2004-2006 'Evaluating the Hartz-Reforms: Part 1e - Start-Up Subsidies for the Unemployed'
Federal Ministry of Economics and Labour, Berlin, Germany

Selected Research Projects and Grants (Member of the Research Team)

2005-2006 'Work Incentives, Earnings-Related Subsidies, and Employment in Low-Wage Labor Markets - Empirical Analysis and Policy Simulations for Germany'
German Research Foundation (DFG), Berlin, Germany

2003-2004 'Evaluating the Assisted Job Search Program in Hesse'
Regional Employment Agency Hesse, Wiesbaden, Germany

2003 'Evaluating the Hartz-Reforms - Concept'
Federal Ministry of Economics and Labour, Berlin, Germany

2002 'Contribution to the Third Report on Vocational Education and Training Research'
European Centre for the Development of Vocational Training, Thessaloniki, Greece

2001-2005 'Effects of Job Creation and Structural Adjustment Schemes on the Participating Individuals'
Institute for Employment Research (IAB), Nuremberg, Germany

2000-2003 'Effects of Subsidies and Innovation on the Structure of the Labour Demand in Germany'
German Research Foundation (DFG), Bonn, Germany

Awards and Scholarships

2007	Best Paper Award at the RATIO Colloquium for Young Social Scientists: Entrepreneurship, Institutions and Policies, August 24-25, Stockholm, Sweden.
2006	Best Paper/Presentation Award at the 7th international GSOEP User Conference for the paper "Evaluating the German Mini-Job Reform Using a Natural Experiment" (presented by K. Wrohlich), July 3-5, Berlin, Germany.
1997-98	One-Year Scholarship for Studying Abroad, German Academic Exchange Service (DAAD)
1996-2000	Student Scholarship, Friedrich-Ebert-Stiftung

Teaching

2009	Short Course: 'Introduction to Program Evaluation', University of Cagliari, March 17-18
2008/09	Lecture: 'Applied Microeconometrics/Program Evaluation' (56 hours), Cologne Graduate School in Management, Economics and Social Sciences
2008	Short Course: 'Introduction to Matching Estimators', SOEPcampus@University of Mannheim, Graduate School of Economic and Social Sciences, June 25
2007	Workshop/Lecture 'Evaluation of Labor Market Programs - Theory and Practical Applications' (24 hours), Institute for Employment Research, Nuremberg, July 4-6
2006	Workshop/Lecture 'Evaluation of Labor Market Programs - Theory and Practical Applications' (24 hours), Institute for Employment Research, Nuremberg, October 24-26
2006	Workshop/Lecture 'Evaluation of Labor Market Programs - Theory and Practical Applications' (24 hours), Institute for Employment Research, Nuremberg, May 30 - June 1
2002	Seminar on Matching-Techniques, Institute for Employment Research, Nuremberg
2000-01	Tutorial and Computer-Sessions 'Introduction in Econometrics' and 'Microeconometrics', Plenary Session 'Quantitative Methods of Economics', J.W. Goethe University Frankfurt
2000-03	Supervision of several seminars and master thesis on 'Applied Labor Econo(m)et(ri)cs', J.W. Goethe University Frankfurt

Services to the Profession

Event Organisation

2009	11th IZA/CEPR European Summer Symposium in Labour Economics (ESSLE), Buch/Ammersee, September 17-19
2009	5th IZA Conference on Labor Market Policy Evaluation, Washington DC, October 2-3
2009	8th IZA/SOLE Transatlantic Meeting of Labor Economists, Buch/Ammersee, May 28-31
2008	Joint IZA/IFAU Conference on the Evaluation of Labor Market Programs, Bonn, October 11-12
2007	3rd Annual IZA Conference on the Evaluation of Labor Market Programs, Bonn, October 19-20
2006	Seminar on "Public Policy Evaluation - Labour Market Reforms in France and Germany", French Embassy, Berlin, April 6

Refereeing

Advances in Econometrics, Advances in Statistical Analysis, Annales d'Economie et de Statistique, Applied Economics Quarterly, Biometrical Journal, Canadian Journal of Economics, Economics of Transition, Empirical Economics, European Economic Association (Annual Meeting 2008, 2009), European Journal of Political Economy, International Journal of Manpower, Journal for Labour Market Research/Zeitschrift für ArbeitsmarktForschung, Journal of Applied Social Science Studies/Schmollers Jahrbuch, Journal of Economics and Statistics/Jahrbücher für Nationalökonomie und Statistik, Journal of Human Resources, Journal of Population Economics, Labour Economics, Oxford Bulletin of Economics and Statistics, Review of Economics and Statistics, Scandinavian Journal of Economics.

Editorship

Quarterly Journal of Economic Research (Guest editor for the special issue "Evaluation of Labour Market Policies", Vol. 75(3))

Selected Presentations

05/2009	Society of Labor Economists (SOLE), Boston
04/2009	University of Zurich
03/2009	CRENoS/University of Cagliari
03/2009	University of Naples "Parthenope"
01/2009	American Economic Association (AEA), San Francisco
11/2008	IAB Evaluation Workshop, Nuremberg

10/2008 IWH/IAB Workshop on Labor Market Reforms, Halle
 09/2008 Verein für Socialpolitik (VfS), Graz
 06/2008 European Society for Population Economics (ESPE), London
 04/2008 CRENoS/University of Cagliari
 11/2007 IZA-Conference: Frontiers in Labor Economics, Berlin
 10/2007 IZA Evaluation Conference, Bonn
 10/2007 International Conference of the German Association of Political Economy (CAPE), Nuremberg
 10/2007 Verein für Socialpolitik (VfS), Munich
 09/2007 European Association of Labour Economists (EALE), Oslo
 08/2007 Econometric Society European Meeting (ESEM), Budapest
 08/2007 RATIO Colloquium: Entrepreneurship, Institutions and Policies, Stockholm
 06/2007 Evaluation of Active Labour Market Policies, Federal Employment Agency, Nuremberg
 04/2007 CSS-Workshop: Impact Evaluation Practice and Prospects, Verduno
 03/2007 IZA-Symposium: Reformbilanz der aktiven Arbeitsmarktpolitik, Bonn
 01/2007 Berlin Network of Labour Market Researchers (BeNA), Seminar,
 09/2006 European Association of Labour Economists (EALE), Prague
 08/2006 Econometric Society European Meeting (ESEM), Vienna
 08/2006 European Economic Association (EEA), Vienna
 04/2006 Seminar on Public Policy Evaluation, French Embassy Berlin
 12/2005 Economics Research Seminar, University St. Gallen
 10/2005 IAB-Conference: The New Labour Market Policy, Bad Boll
 08/2005 European Economic Association (EEA), Amsterdam
 06/2005 SOLE/EALE World Conference, San Francisco
 07/2004 Economic Research Seminar (LMU), Munich
 09/2003 European Association of Labour Economists (EALE), Seville
 08/2003 European Economic Association (EEA), Stockholm
 06/2003 Econometrics Lunch Seminar (IFS/UCL), London
 09/2002 European Association of Labour Economists (EALE), Paris
 04/2002 IZA Summer School in Labour Economics, Buch
 03/2002 CEDEFOP-Conference: Evaluation and Impact of Education and Training, Thessaloniki
 10/2001 Italian Association of Labour Economists (AIEL), Florence
 08/2001 Econometric Society European Meeting (ESEM), Lausanne
 08/2001 European Economic Association (EEA), Lausanne
 04/2001 ZEW-Conference: Unemployment - Causes and Cures, Berlin

Bonn, June 8, 2009