

**Curriculum Vitae***Thomas Johannes Dohmen*

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**Address**

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**Personal**

Citizenship: German  
Date of Birth: September 5, 1972  
Place of Birth: Heinsberg / Germany

**Education**

09/94 – 12/98 Maastricht University, The Netherlands, *Propedeuse* in Economics (*cum laude*) 1995, M.A. (*drs.*) in International Economic Studies 1999  
09/97 – 09/98 University of Warwick, Coventry, U.K., MSc in Economics 1998  
01/99 – 12/02 Doctoral Studies at Maastricht University  
01/99 – 12/00 Network of Economics and Quantitative Economics (NAKE), NAKE Diploma 2002  
01/02 – 06/02 Visiting Ph.D. student at The University of Chicago, Department of Economics (on invitation of Professor Boyan Jovanovic and Professor Robert E. Lucas)  
05/03 Ph.D. in Economics, Maastricht University. Title of dissertation: Internal Labor Markets: Theory and Evidence at the Firm Level (Advisors: Prof. Dr. G.A. Pfann and Prof. Dr. F.C. Palm)

**Current Position:**

01/03 – present: Research Associate, Institute for the Study of Labor (IZA), Bonn

**Past Positions**

- 09/95 – 08/97 Student Teaching Assistant (Mathematics Tutor), Department of Quantitative Economics, Maastricht University
- 09/96 – 08/97 Student Research Assistant, Department of Economics, Maastricht University (Prof. Dr. C. de Neubourg)
- 09/98 – 12/98 Student Research Assistant, Business Investment Research Center (BIRC), Maastricht University (Prof. Dr. G.A. Pfann)
- 01/99 – 12/02 Ph.D. Researcher (onderzoeker in opleiding), Maastricht University, Business Investment Research Center (BIRC)

**Teaching**

- 2006 Labor Economics: Theory and Application University of Bonn
- 2006 Labour Economics Training for Doctoral Students, on behalf of African Economic Research Council (AERC) and the World Bank, Nairobi, Kenya
- 2005/06 Student Seminar “Measuring Preferences: Risk, Time and Social Preferences,” University of Bonn
- 2001 Multivariate Statistics, Maastricht University
- 1999, 2001 Stochastic Processes, Maastricht University
- 1995-1997 Mathematics Tutorials (undergraduate level), Maastricht University

**Research Interests**

Personnel Economics, Internal Labor Markets, Applied Microeconometrics, Behavioral Economics, Experimental Economics, Measurement of Preferences.

**Grants**

- 2006 DFG Grant through SPP1169 (Potential for more Flexibility on Heterogeneous Labor Markets)
- 2002 NWO Travel Grant
- 2001 Travel Grant of the European Economic Association
- 2001 Travel Grant of SWOL

**Awards and Scholarships**

- 1997-1998 DAAD Scholarship
- 1990-1991 Exchange student in the United States of America financed by the German Parliament (Parlamentarisches Patenschaftsprogramm des Deutschen Bundestags)

**Publications**Forthcoming in Refereed Journals

“Do Professionals Choke Under Pressure?” (IZA DP 1905) forthcoming in *Journal of Economic Behavior and Organization*.

Publications in Refereed Journals:

Housing, Mobility, and Unemployment, *Regional Science and Urban Economics*, 2005, vol. 35(3), 305-325.

Performance, Seniority, and Wages: Formal Salary Systems and Individual Earnings Profiles, *Labour Economics*, 2004, vol. 11(6), 741-763.

Monkey Bars and Ladders: The Importance of Lateral and Vertical Movements in Internal Labor Market Careers, *Journal of Population Economics*, 2004, vol. 17(2), 193-228 (with Ben Kriechel and Gerard A. Pfann).

Worker Separations in a Nonstationary Corporate Environment, *European Economic Review*, 2004, vol. 48(3), 645-663 (with Gerard A. Pfann).

Building and Using Economic Models: A Case-Study of the IS-LL Model, *Journal of Economic Methodology*, 2002, vol. 9(2), 191-212.

Books:

*Internal Labor Markets: Theory and Evidence at the Firm Level*, Maastricht: Universitaire Pers Maastricht, 2003.

Other Publications

„Stimmen zur Zukunft der Arbeit: Unternehmen sollten Angebote zur freiwilligen Weiterbildung in der Freizeit fördern" in: *Personalwirtschaft*, 2004, Vol. 31, No. 9, 66.

„Stimmen zur Zukunft der Arbeit: Mitarbeiterauswahl durch Anreizverträge" in: *Personalwirtschaft*, 2005, Vol. 32, No. 6, 66.

Working Papers

“The Intergenerational Transmission of Risk and Trust Attitudes” (with Armin Falk, David Huffman, and Uwe Sunde), IZA DP 2380 (submitted).

“Seemingly Irrelevant Events Affect Economic Perceptions and Expectations: The FIFA World Cup 2006 as a Natural Experiment” (with Armin Falk, David Huffman, and Uwe Sunde), IZA DP 2275 (submitted).

“Homo Reciprocans: Survey Evidence on Prevalence, Behavior and Success” (with Armin Falk, David Huffman, and Uwe Sunde), IZA DP 2205 (invited resubmission).

“Performance Pay and Multi-dimensional Sorting: Productivity, Preferences and Gender” (with Armin Falk), IZA DP 2001. (submitted)

“Cross-Sectional Earnings Risk and Occupational Sorting: The Role of Risk Attitudes” (with Holger Bonin, Armin Falk, David Huffman, and Uwe Sunde), IZA DP 1930 (invited resubmission).

“Individual Risk Attitudes: New Evidence from a Large, Representative, Experimentally-Validated Survey” (with Armin Falk, David Huffman, Uwe Sunde, Jürgen Schupp, Gert G. Wagner), IZA DP 1730 (submitted).

“Social Pressure Influences Decisions of Individuals: Evidence from the Behavior of Football Referees”, IZA DP 1595 (invited resubmission).

### **Other Work in Progress**

“Cognitive Abilities and Preferences” (joint work with Armin Falk, David Huffman, and Uwe Sunde)

“Direct Evidence on Risk Attitudes and Migration” (joint work with Holger Bonin, Armin Falk, David Huffman, David Jaeger, and Uwe Sunde).

“Dynamic Inconsistency Predicts Self-Control Problems in Humans” (joint work with Armin Falk, David Huffman, and Uwe Sunde).

“On Representative Trust” (joint work with Armin Falk, David Huffman, and Uwe Sunde).

“Validating Survey Questions with Field Experimental Data: The Case of Time Preferences and Risk Attitudes” (joint work with Armin Falk, David Huffman, Uwe Sunde, Jürgen Schupp and Gert G. Wagner).

“Promotions, Demotions and Corporate Employment Changes”, paper prepared for presentation at the SOLE/EALE Second World Conference 2005.

“Portfolio Choice in Human Capital Investments: Specialization and Risk” (joint work with Joop Hartog, Ben Kriechel, and Gerard Pfann).

“Inside the Black Box: The Russian Firm and Internal Labor Markets in Economic Transition” (with Hartmut Lehmann and Mark E. Schaffer).

“Leave or be gone: Who Separates for what Reason?” (with Franz C. Palm and Gerard A. Pfann).

### **Presentations at Conferences, Workshops, Seminars**

#### Conferences

- 11/06 Third IZA Prize Conference - Frontiers in Labor Economics (Berlin)
- 09/06 Verein für Socialpolitik (German Economic Association) Annual Congress 2006, Bayreuth
- 08/06 EEA Annual Congress, Vienna
- 05/06 Annual Conference of the Arbeitsgemeinschaft für Sportpsychologie, Münster
- 03/06 9<sup>th</sup> Kolloquium zur Personalökonomik, University of Zurich
- 10/05 Second IZA Prize Conference - Frontiers in Labor Economics (Berlin)

- 09/05 Verein für Socialpolitik (German Economic Association) Annual Congress 2005, Bonn  
09/05 IZA/CEPR European Summer Symposium in Labour Economics (ESSLE), Buch  
07/05 4<sup>th</sup> IZA/SOLE Transatlantic Meeting  
06/05 ESA Conference, Montreal  
06/05 ESPE Conference, Paris  
06/05 SOLE/EALE Conference, San Francisco  
09/04 EALE Conference, Lisbon  
06/04 ESA Conference, Amsterdam  
06/04 ESPE Conference, Bergen  
03/04 7<sup>th</sup> Kolloquium zur Personalökonomik, University of Bonn  
08/03 EEA Annual Congress, Stockholm  
08/03 ESEM, Stockholm  
06/03 ESPE Conference, New York  
04/03 Royal Economic Society, Annual Conference, University of Warwick  
11/02 European Winter Meetings of the Econometric Society, Budapest  
05/02 CEPR/SITE Conference on Incentives and Beyond, Stockholm  
08/01 EEA Annual Congress in Lausanne/Switzerland  
04/01 SOLE Meetings in Austin  
03/01 Spring Meeting of Young Economists, Copenhagen University  
03/01 5th Meeting of BIRC's Scientific Council, University of Chicago  
10/00 NAKE Research Day, Amsterdam  
05/00 3rd IZA European Summer School in Labor Economics, Buch/Ammersee (Poster Presentation)  
12/99 Scientific Council, Chateau St. Gerlach  
10/99 Meteor Conference, Maastricht

*Presentations at Seminars and Workshops*

- 11/06 Utrecht School of Economics  
05/06 University of Zurich  
04/06 University of Chicago, Maastricht University  
01/06 NHH Bergen, Norway  
11/05 Presentations at: University of Nottingham, University of Aberdeen, University of Mannheim  
07/03 European Science Days, Steyr  
03/02 University of Chicago  
12/91 IZA, Bonn  
05/01 Departmental Seminar Series, University of Aarhus  
12/00 NAKE workshop, Maastricht University  
06/00 NAKE workshop, University of Groningen  
05/00 Shell PhD Seminar, Soestduinen

- 12/99 NAKE workshop, University of Amsterdam  
06/99 NAKE workshop, Tilburg University

Formal Paper Discussions

- 04/05 IZA/University of Amsterdam Workshop on Schooling and Risk  
12/05 IZA Workshop: Employment Protection and Labor Markets  
05/05 First Annual IZA Workshop on Behavioral and Organizational Economics, Bonn  
10/04 IZA Prize Conference, Berlin  
06/04 ESA Conference, Amsterdam  
06/04 IZA Workshop: The Nature of Discrimination, Bonn  
06/03 Banco de Portugal Conference on Labour Market Reforms, Santa Maria do Bouro  
05/00 3rd IZA European Summer School in Labor Economics, Buch/Ammersee  
12/98 Scientific Council, Chateau St. Gerlach

Workshop Participation

- 05/05 Review of Economic Studies May Meetings, Munich  
07/03 European Science Days, Steyr  
12/00 NAKE workshop, Maastricht University  
06/00 NAKE workshop, University of Groningen  
05/00 Shell PhD Seminar, Soestduinen

**Referee for the following Journals**

B. E. Journals in Economic Analysis & Policy, Economic Inquiry, Economic Journal, Economic Modelling, Economics of Governance, European Economic Review, Games and Economic Behavior, Industrial and Labor Relations Review, Industrial Relations, Jahrbücher für Nationalökonomie und Statistik, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Population Economics, Journal of Political Economy, Labour Economics.