Optimal Progressive Taxation and Education Subsidies in a Model of Endogenous Human Capital Formation*

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Abstract  
In this paper we characterize quantitatively the optimal mix of progressive income taxes and education subsidies in a model with endogenous human capital formation, borrowing constraints, income risk, and incomplete financial markets. Progressive labor income taxes provide social insurance against idiosyncratic income risk and redistribute after tax income among ex-ante heterogeneous households. In addition to the standard distortions of labor supply progressive taxes also impede the incentives to acquire higher education, generating a non-trivial trade-off for the benevolent utilitarian government. The latter distortion can potentially be mitigated by an education subsidy. We find that the welfare-maximizing fiscal policy is indeed characterized by a substantially progressive labor income tax code and a positive subsidy for college education. Both the degree of tax progressivity and the education subsidy are larger than in the current U.S. status quo.

Keywords: Progressive Taxation, Capital Taxation, Optimal Taxation

J.E.L. classification codes: E62, H21, H24

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1 Introduction

In this paper we characterize quantitatively the optimal mix of progressive income taxes and education subsidies in a large-scale overlapping generations model with endogenous human capital formation, borrowing constraints, income risk, intergenerational transmission of wealth and ability and incomplete financial markets. Progressive labor income taxes provide social insurance against idiosyncratic income risk and redistributes after tax income among ex-ante heterogeneous households. In addition to the standard distortions of labor supply progressive taxes also impede the incentives to acquire higher education, generating a non-trivial trade-off for the benevolent utilitarian government. The latter distortion can potentially be mitigated by an education subsidy. We find that the welfare-maximizing fiscal policy is indeed characterized by a substantially progressive labor income tax code and a positive subsidy for college education. Both the degree of tax progressivity and the education subsidy are larger than in the current U.S. status quo.

This paper is situated at the intersection of two strands of the literature on optimal labor income taxation, discussed in more detail below.\textsuperscript{1} Previous work (see Conesa and Krueger (2006) and Conesa et al. (2009) and the references therein) quantitatively characterized the optimal degree of labor income tax progressivity (within a parametric class of tax functions) in Auerbach and Kotlikoff (1987) style OLG models with idiosyncratic uninsurable wage risk, but took wages over the life cycle as exogenously given.\textsuperscript{2} In this paper households partially choose, by deciding on whether to go college, the life cycle wage profile they will be subjected to during their working years. The government, taking as given the behavioral and general equilibrium responses to an (unexpected) tax reform along the transition path\textsuperscript{3} induced by the reform, determines the policy that maximizes Utilitarian social welfare among those currently alive at the time of the reform.\textsuperscript{4}

Second, a primarily theoretical literature has characterized the optimal combination of progressive labor income taxes and education subsidies in models that abstract from uninsurable income risk and precautionary asset accumulation (see e.g. Benabou (2002), Bovenberg and Jacobs (2005) and Jacobs and Bovenberg, 2010). The latter paper, in particular, highlights how an education subsidy can mitigate the distortions of progressive labor income taxes (motivated by redistributive societal concerns) on the household education decision. Our paper contributes to this strand of the literature by quantifying the optimal policy mix between education finance and progressive income taxation policies.

This paper views itself distinctly in the Ramsey tradition in that, in our attempt to characterize optimal taxation in large-scale OLG models with unins-

\textsuperscript{1}See Piketty and Saez (2012) for a comprehensive overview of the theoretical literature.

\textsuperscript{2}In addition, in contrast to these papers here we also fully take into account the transitional dynamics induced by the hypothetical tax reforms when computing the optimal tax system.

\textsuperscript{3}Fehr and Kindermann (2012) extend Conesa et al.’s (2009) steady state analysis by computing optimal tax transitions in a model that abstracts from endogenous schooling decisions.

\textsuperscript{4}The well-being of future generations enters the social welfare function through altruistic preferences of those currently alive.
surable idiosyncratic risk and endogenous education choices, we restrict the choices of the government to simple (and thus easily implementable) tax policies. We fully acknowledge that the paper is therefore subject to much of the critique of this approach by the New Dynamic Public Finance literature (see e.g., Kocherlakota (2010), Farhi and Werning (2013), Golosov and Tsyvinski (2013) for representative papers, and Bohacek and Kapicka (2008) and Kapicka (2011) for the analysis of models with endogenous human capital accumulation and education subsidies).

The paper is organized as follows. After relating our contribution to the literature in the next section, in section 3 we describe our quantitative OLG model and define equilibrium for a given fiscal policy of the government. Section 4 describes the optimal tax problem of the government, including its objective and the instrument available to the government. After calibrating the economy to U.S. data (including current tax and education policies) in section 5 of the paper, part 6 displays the results and interpretation of the optimal taxation analysis. Section 7 concludes, and appendix contains further details of the calibration in the main paper.

2 Relation to the Literature


Our paper aims at characterizing the optimal progressivity of the income tax code in an economy in which the public provision of redistribution and income insurance through taxation are desirable, but where progressive taxes not only distort consumption-savings and labor-leisure choices, but also household human capital accumulation choices. It is most closely related to the studies by Conesa

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5Note however, that we do not rule out lump-sum taxes. Such taxes are not optimal since they contribute to an unfavorable distribution of lifetime utilities in society.

6The focus of the last three papers on optimal income taxation in the presence of human capital accumulation make them especially relevant for our work, although they abstract from explicit life cycle considerations.

7There is also large literature on the positive effects of various taxes on allocations and prices in life cycle economies. See e.g. Hubbard and Judd (1986), Castañeda et al. (1999) for representative examples.

The redistributive and insurance role of progressive taxation in models with heterogeneous households is also analyzed in Domeij and Heathcote (2004) and Heathcote et al. (2012).
and Krueger (2006), Conesa et al. (2009) and Karabarbounis (2011). Relative to their steady state analysis we provide a full quantitative transition analysis of the optimal tax code in a model with endogenous education choices.

In models in which progressive labor income taxes potentially distort education decisions a public policy that subsidizes these choices might be effective in mitigating the distortions from the tax code, as pointed out effectively by Bovenberg and Jacobs (2005). As in their theoretical analysis we therefore study such subsidies explicitly as part of the optimal policy mix in our quantitative investigation. Our focus of the impact of the tax code and education subsidies on human capital accumulation decisions also connects our work to the studies by Heckman et al. (1998, 1999), Benabou (2002), Caucutt et al. (2003), Bohacek and Kapicka (2010), Gallipoli et al. (2011), Guvenen et al. (2011), Holter (2011) and Kindermann (2012), although the characterization of the optimal tax code is not the main objective of these papers.

In our attempt to contribute to the literature on (optimal) taxation in life cycle economies with idiosyncratic risk and human capital accumulation we explicitly model household education decisions (and government subsidies thereof) in the presence of borrowing constraints and the intergenerational transmission of human capital as well as wealth. Consequently our works builds upon the huge theoretical and empirical literature investigating these issues, studied and surveyed in, e.g. Keane and Wolpin (2001), Cunha et al. (2006), Holmlund et al. (2011) and Lochner and Monge (2011).\footnote{A comprehensive survey of this literature is well beyond the scope of this introduction. We will reference the papers on which our modeling assumptions or calibration choices are based specifically in sections 3 and 5.}

\section{The Model}

\subsection{Demographics}

Population grows at the exogenous rate \( \chi \). We assume that parents give birth to children at the age of \( j_f \) and denote the fertility rate of households by \( f \), assumed to be the same across education groups.\footnote{Note that due to the endogeneity of the education decision in the model, if we were to allow differences in the age at which households with different education groups have children it is hard to assure that the model has a stationary joint distribution over age and skills.} Notice that \( f \) is also the number of children per household. Further, let \( \varphi_j \) be the age-specific survival rate. We assume that \( \varphi_j = 1 \) for all \( j = 0, \ldots, j_r \) and \( 0 < \varphi_j \leq 1 \) for all \( j = j_r + 1, \ldots, J \), where \( j_r \) is the retirement age and \( J \) denotes the maximum age (hence \( \varphi_J = 0 \)). The population dynamics are then given by

\begin{align}
N_{t+1,0} &= f \cdot N_{t,j_f} \tag{1} \\
N_{t+1,j+1} &= \varphi_j \cdot N_{t,j}, \quad \text{for } j = 0, \ldots, J. \tag{2}
\end{align}

Observe that the population growth rate is then given by

\[ \chi = f^{\frac{1}{j_f + 1}} - 1. \tag{3} \]
3.2 Technology

We refer to workers that have completed college as skilled, the others as unskilled. Thus the skill level $s$ of a worker falls into the set $s \in \{n, c\}$ where $s = c$ denotes college educated individuals. We assume that skilled and unskilled labor are imperfectly substitutable in production (see Katz and Murphy (1992) and Borjas, 2003) but that within skill groups labor is perfectly substitutable across different ages. Let $L_{t,s}$ denote aggregate labor of skill $s$, measured in efficiency units and let $K_t$ denote the capital stock.

Total labor efficiency units at time $t$, aggregated across both education groups, is then given by

$$L_t = \left( L_{t,n}^\rho + L_{t,c}^\rho \right)^{\frac{1}{\rho}}$$

where $\frac{1}{\rho}$ is the elasticity of substitution between skilled and unskilled labor.\(^\text{10}\) Note that as long as $\rho < 1$, skilled and unskilled labor are imperfect substitutes in production, and $\theta$ the college wage premium is not constant, but will endogenously respond to changes in government policy.

Aggregate labor is combined with capital to produce output $Y_t$ according to a standard Cobb-Douglas production function

$$Y_t = F(K_t, L_t) = K_t^\alpha L_t^{1-\alpha} = K_t^\alpha \left( \left( L_{t,n}^\rho + L_{t,c}^\rho \right)^{\frac{1}{\rho}} \right)^{1-\alpha}$$

where $\alpha$ measures the elasticity of output with respect to the input of capital services.

As always, perfect competition among firms and constant returns to scale in the production function implies zero profits for all firms at all $t$, and an indeterminate size distribution of firms. Thus there is no need to specify the ownership structure of firms in the household sector, and without loss of generality we can assume the existence of a single representative firm.

This representative firm rents capital and hires the two skill types of labor on competitive spot markets at prices $r_t + \delta$ and $w_{t,s}$, where $r_t$ is the interest rate, $\delta$ the depreciation rate of capital and $w_{t,s}$ is the wage rate per unit of labor of skill $s$. Furthermore, denote by $k_t = \frac{K_t}{L_t}$ the “capital intensity”—defined as the ratio of capital to the CES aggregate of labor. Profit maximization of firms implies the standard conditions

$$r_t = \alpha k_t^{\alpha-1} - \delta$$

$$w_{t,n} = (1 - \alpha) k_t^{\alpha} \left( \frac{L_t}{L_{t,n}} \right)^{1-\rho} = \omega_t \left( \frac{L_t}{L_{t,n}} \right)^{1-\rho}$$

$$w_{t,c} = (1 - \alpha) k_t^{\alpha} \left( \frac{L_t}{L_{t,c}} \right)^{1-\rho} = \omega_t \left( \frac{L_t}{L_{t,c}} \right)^{1-\rho}$$

\(^{10}\)Katz and Murphy (1992) report an elasticity of substitution across education groups of $\sigma = 1.4$. This is also what Borjas (2003) finds, using a different methodology and dataset.
where \( \omega_t = (1 - \alpha)k_t^a \) is the marginal product of total aggregate labor \( L_t \). The college wage premium is then given by

\[
\frac{w_{t,c}}{w_{t,n}} = \left( \frac{L_{t,n}}{L_{t,c}} \right)^{1 - \rho}
\]

which depends on the relative supplies of non-college to college labor and the elasticity of substitution between the two types of skills, and thus is endogenous in our model.

### 3.3 Household Preferences and Endowments

#### 3.3.1 Preferences

Households are born at age \( j = 0 \) and form independent households at age \( j_a \), standing in for age 18 in real time. Households give birth at the age \( j_f \) and children live with adult households until they form their own households. Hence for ages \( j = j_f, \ldots, j_f + j_a - 1 \) children are present in the parental household. Parents derive utility form per capita consumption of all household members and leisure that are representable by a standard time-separable expected lifetime utility function

\[
E_{j_a} \sum_{j=j_a}^{J} \beta^{j-j_a} u \left( \frac{c_j}{1 + \mathbf{1}_{J_f} \zeta_f}, \xi_j \right)
\]

where \( c_j \) is total consumption, \( \xi_j \) is leisure and \( \mathbf{1}_{J_f} \) is an indicator function taking the value one during the period when children are living in the respective household, that is, for \( j \in J_a = [j_f, j_f + j_a - 1] \), and zero otherwise. \( 0 \leq \zeta \leq 1 \) is an adult equivalence parameter. Expectations in the above are taken with respect to the stochastic processes governing mortality and labor productivity risk.

We model an additional form of altruism of households towards their children. At parental age \( j_f \), when children leave the house, the children’s’ expected lifetime utility enters the parental lifetime utility function with a weight \( v / \beta^{j_f} \), where the term \( \beta^{j_f} \) simply reflects the fact that children’s’ lifetime utility enters parental lifetime utility at age \( j_f \), and the parameter \( v \) measures the strength of parental altruism.\(^{11}\)

#### 3.3.2 Human Capital Accumulation Technology

At age \( j = 0 \), before any decision is made, households draw their innate ability to go to college, \( e \in \{e_1, e_2, \ldots, e_N\} \) according to a distribution \( \pi_{e_p}(e) \) that depends

\(^{11}\)Evidently the exact timing when children lifetime utility enters that of their parents is inconsequential. We can simply rescale \( v \) to offset changes in the time discount factor \( \beta^{j_f} \) and leave the effective degree of altruism \( v / \beta^{j_f} \) unchanged. Similarly, the parameter \( v \) captures the utility parents receive from all of their \( f \) (identical) children. One could write \( v = \tilde{v} f \), where \( \tilde{v} \) is per-child altruism factor, but this of course leaves both the dynamic programming problem as well as the calibration of the model unchanged (since \( \tilde{v} \) would turn out to equal \( v / f \) in our calibration).
on the education level of their parents \( s_p \in \{n, c\}. \)\(^{12}\) A household with ability \( e \) incurs a per-period resource cost of going to college \( w_{t,c,k} \) that is proportional to the aggregate wage of the high-skilled, \( w_{t,c}. \)\(^{13}\) In case the government chooses to implement education subsidies, a fraction \( \theta_t \) of the resource cost is borne by the government.

Going to college also requires a fraction \( 0 < \xi(e) < 1 \) of time, for all \( j_c \) periods in which the household attends school. The dependence of the time cost function \( \xi \) on innate ability to go to college reflects the assumption that more able people require less time to learn and thus can enjoy more leisure time or work longer hours while attending college (the alternative uses of an individual’s time.\(^{14}\) The education decision is made at age \( j_a \) for all subsequent periods \( j_a, \ldots, j_c. \) A household that completed college has skill \( s = c, \) a household that did not has skill \( s = n. \)

### 3.3.3 Endowments

In each period of their lives households are endowed with one unit of productive time. A household of age \( j \) with skill \( s \in \{n, c\} \) earns a wage

\[
w_{t,s} \epsilon_{j,s} \gamma_s(e) \eta
\]

per unit of time worked. Wages depend on a deterministic age profile \( \epsilon_{j,s} \) that differs across education groups, on the skill-specific average wage \( w_{t,s}, \) a component \( \gamma_s(e) \) that makes wages depend on innate ability and an idiosyncratic stochastic shock \( \eta. \) The shock \( \eta \) is mean-reverting and follows an education-specific Markov chain with states \( \mathcal{E}_s = \{\eta_1, \ldots, \eta_M\} \) and transitions \( \pi_s(\eta' | \eta) > 0. \) Let \( \Pi_s \) denote the invariant distribution associated with \( \pi_s. \) Prior to making the education decision a household’s idiosyncratic shock \( \eta \) are drawn from \( \Pi_n, \) respectively. We defer a detailed description of the exact forms for \( \gamma_s(e) \) and \( \pi_s(\eta' | \eta) \) to the calibration section.

Households start their economic life at age \( j_a \) with an initial endowment of financial wealth \( b \geq 0 \) received as inter-vivos transfer from their parents.\(^{15}\) Parents make these transfers, assumed to be noncontingent on the child’s education.

\(^{12}\)Ability \( e \) in our model does not only capture innate ability in the real world since it also stands in for all characteristics of the individual at the age of the college decision, that is, everything learned in primary and secondary education. In our model one of the benefits of going to college is to be able to raise children that will (probabilistically) be more able to go to college.

\(^{13}\)Gallipoli et al use a time cost instead of a monetary cost reflecting “psychic stress” based on Heckman, Lochner, Todd (2005). Our specification is closer to Caucutt et al. where the costs stand in for hiring a teacher to acquire education.

\(^{14}\)With this time cost we also capture utility losses of poorer households who have to work part-time to finance their college education.

\(^{15}\)This is similar to Gallipoli et al. (2008). We model this as a one time payment only. The transfer payment captures the idea that parents finance part of the higher education of their children. Our simplifying assumptions of modelling these transfers are a compromise between incorporating directed inter-generational transfers of monetary wealth in the model and computational feasibility.

If we were to model flexible inver-vivo transfers at all ages \( j = j_f, \ldots, j_f + j_c, \) we would have to deal with two continuous state variables. Both their own as well as their parents’ assets...
decision\(^{16}\), at their age \(j_f\), after having observed their child’s ability draw \(e\). This transfer is restricted to be nonnegative. In addition to this one-time intentional intergenerational transfer \(b\), all households receive transfers from accidental bequests. We assume the assets of households that die at age \(j\) are redistributed uniformly across all households of age \(j - j_f\), that is, among the age cohort of their children. Let these age dependent transfers be denoted by \(Tr_{t,j}\)

### 3.4 Market Structure

We assume that financial markets are incomplete in that there is no insurance available against idiosyncratic mortality and labor productivity shocks. Households can self-insure against this risk by accumulating a risk-free one-period bond that pays a real interest rate of \(r_t\). In equilibrium the total net supply of this bond equals the capital stock \(K_t\) in the economy, plus the stock of outstanding government debt \(B_t\).

Furthermore we severely restrict the use of credit to self-insure against idiosyncratic labor productivity and thus income shocks by imposing a strict credit limit. The only borrowing we permit is to finance a college education through student loans. Households that borrow to pay for college tuition and consumption while in college face age-dependent borrowing limits of \(A_{j,t}\) (whose size depends on the degree to which the government subsidizes education) and also face the constraint that their balance of outstanding student loans cannot increase after they have completed school. This assumption rules out that student loans are used for general consumption smoothing over the life cycle.

The constraints \(A_{j,t}\) are set such that student loans need to be fully repaid by age \(j_r\) at which early mortality sets in. This insures that households can never die in debt and we do not need to consider the possibility and consequences of personal bankruptcy. Beyond student loans we rule out borrowing altogether. This, among other things, implies that households without a college degree can never borrow.

### 3.5 Government Policies

The government needs to finance an exogenous stream \(G_t\) of non-education expenditures and an endogenous stream \(E_t\) of education expenditures. It can do so by issuing government debt \(B_t\), by levying linear consumption taxes \(\tau_{c,t}\)

\(^{16}\)Note that parents of course understand whether, given \(b\), children will go to college or not, and thus can affect this choice by giving a particular \(b\).
and income taxes $T_t(y_t)$ which are not restricted to be linear. The initial stock of government debt $B_0$ is given. We restrict attention to a tax system that discriminates between the sources of income (capital versus labor income), taxes capital income $r_t a_t$ at the constant rate $\tau_{k,t}$, but permits labor income taxes to be progressive or regressive. Specifically, the total amount of labor income taxes paid takes the following simple linear form

$$T_t(y_t) = \max \{0, \tau_{l,t} (y_t - d_t \bar{y}_t)\}$$

(11)

$$= \max \{0, \tau_{l,t} (y_t - Z_t)\}$$

(12)

where $y_t$ is household taxable income labor income (prior to a potential deduction) and $\bar{y}_t = \frac{1}{NT} \sum \bar{Y}_t$ is per-capita income in the economy. Note that the tax system is potentially progressive (if $d_t > 0$), and that lump-sum taxes are permitted, too (the case $\tau_{l,t} = 0$ and $d_t < 0$). Therefore for every period there are three policy parameters on the tax side, $(\tau_{k,t}, \tau_{l,t}, d_t)$.

The government uses tax revenues to finance education subsidies $\theta_t$ and finance exogenous government spending

$$G_t = g y_t \cdot Y_t$$

where the share of output $g y = \frac{G_t}{Y_t}$ commanded by the government is a parameter to be calibrated from the data.\footnote{Once we turn to the determination of optimal tax and subsidy policies we will treat $G$ rather than $g y$ as constant. A change in policy changes output $Y_t$ and by holding $G$ fixed we assume that the government does not respond to the change in tax revenues by adjusting government spending (if we held $g y$ constant it would).}

In addition the government administers a pure pay-as-you-go social security system that collects payroll taxes $\tau_{s,t}$ and pays benefits $p_{t,j}(c, s)$, which will depend on the wages a household has earned during her working years, and thus on her characteristics $(c, s)$ as well as on the time period in which the household retired (which, given today’s date $t$ can be inferred from the current age $j$ of the household). In the calibration section we describe how we approximate the current U.S. system with its progressive benefit schedule through the function $p_{t,j}(c, s)$. Since we are interested in the optimal progressivity of the income tax schedule given the current social security system it is important to get the progressivity of the latter right, in order to not bias our conclusion about the desired progressivity of income taxes. In addition, the introduction of social security is helpful to obtain more realistic life cycle saving profiles and an empirically more plausible wealth distribution.

Since the part of labor income that is paid by the employer as social security contribution is not subject to income taxes, taxable labor income equals $(1 - 0.5 \tau_{s,t})$ per dollar of labor income earned, that is

$$y_t = (1 - 0.5 \tau_{s,t}) w_t s c_j s \gamma_s(c) \eta l$$
3.6 Competitive Equilibrium

We deal with time sequentially, both in our specification of the model as well as in its computation. For a given time path of prices and policies it is easiest to formulate the household problem recursively, however. In order to do so for the different stages of life we first collect the key decisions and state variables in a time line.

3.6.1 Time Line

1. Newborns individuals are economically inactive but affect parental utility until they form a new household at age $j_a$.

2. At age $j_a$ a new adult household forms. Initial state variables are age $j = j_a$, parental education $s^p$, own education $s = n$ (the household does not have a college degree before having gone to college). Then an ability level $e \sim \pi_{s^p}(e)$ is drawn. Then parents decide on the inter-vivos transfer $b$, which constitute the initial endowment of assets (generically denoted by $a$). Then initial idiosyncratic labor productivity $\eta$ is drawn according to $\Pi_n$. Thus the state of a household is $z = (j_a, e, s = n, \eta, a = b)$.

3. Given state $z$, at age $j_a$ the educational decision is made. If a household decides to go to college, she immediately does so at age $j = j_c$, and continues until she graduates at age $j = j_f$. Her education state switches to $s = c$ at that age.

4. Ages $j = j_a, \ldots, j_c - 1$. The education decision has been made. The household problem differs between non-college and college households. College households at ages $j_a, \ldots, j_c$ work for non-college wages. A household that goes to college but works part time does so for non-college wages, so that her wage equals

$$w_{j,n} \epsilon_{j,n} \gamma_n(e) \eta$$

where $\eta$ evolves according to $\pi_n(\eta'|\eta)$. Since after age $j_c$ college-educated households work for college wages, the continuation value changes for college households at age $j = j_c$.

5. Age $j = j_c$: College households still work at non-college wages but have continuation utility involving college income states. The idiosyncratic shock $\eta$ is re-drawn from $\Pi_c$ and now evolves according to $\pi_c(\eta'|\eta)$ for college-educated households.

6. Ages $j_c + 1, \ldots, j_f - 1$: Between age of $j_f - 1$ and $j_f$ the decision problem changes because children now enter the utility function and households maximize over per capita consumption $c_j/(1 + \zeta f)$.

7. Ages $j_a + j_f, \ldots, j_a + j_f - 1$: Between age of $j_a + j_f - 1$ and $j_a + j_f$ the decision problem changes again since at $j_a + j_f$ children leave the household and the decision about the inter-vivos transfer $b$ is made and lifetime utilities of children enter the continuation utility of parents.
8. Age $j_f$: Households make transfers $b$ to their children conditional on observing the skills $e$ of their children.

9. Age $j_a + j_f + 1, \ldots, j_r - 1$: Only utility from own consumption and leisure enters the lifetime utility at these ages. Labor productivity falls to zero at retirement which is at age $j_r$.

10. Ages $j = j_r, \ldots, J$: Households are now in retirement and only earn income from capital and from social security benefits $p_{t,j}(e,s)$.

The key features of this time line are summarized in figure

![Life Cycle Diagram]

3.6.2 Recursive Problems of Households

We now spell out the dynamic household problems at the different stages in the life cycle recursively.

**Child at** $j = 0, \ldots, j_a - 1$ Children live with their parents and command resources, but do not make own economic decisions.

**Education decision at** $j_a$ Before households make the education decision households draw ability $e$, their initial labor productivity $\eta$ and receive inter-vivos transfers $b$. We specify an indicator function for the education decision as $1_s = 1_s(e, \eta, b)$, where a value of 1 indicates the household goes to college. Recall that households, as initial condition, are not educated in the first period, $s = n$ and that age is $j = 0$. The education decision solves

$$1_s(e, \eta, b) = \arg \max \{V_t(j = 0, e, s = n, \eta, a = b), V_t(j = 0, e, s = c, \eta, a = b)\}$$
where \( V_t(j = 0, e, s, \eta, a = b) \) is the lifetime utility at age \( j = 0 \), conditional on having chosen (but not necessarily completed) education \( s \in \{ n, c \} \).

**Problem at \( j = j_a, \ldots, j_c - 1 \)** After having made the education decision, from ages \( j = j_a \) to \( j = j_c - 1 \) households choose how much to work, how much to consume and how much to save.

\[
V_t(j, e, s, \eta, a) = \max_{c, t \in [0, 1], \xi(e)} \left\{ u(c, 1 - \xi(e) - I) + \beta \varphi_j \sum_{\eta'} \pi_s(\eta' | \eta) V_{t+1}(j+1, e, s, \eta', a') \right\}
\]

subject to the budget constraint
\[
(1 + \tau_{c,t})c + a' + 1_s(1 - \theta_t)k w_{t,c} + T_t(y_t) = (1 + (1 - \tau_{k,t})r_t)(a + T_{t,j}) + (1 - \tau_{ss,t})w_{t,s} e_{j,s} \gamma_s(e) \eta l
\]

where \( y_t = (1 - 0.5 \tau_{ss,t})w_{t,s} e_{j,s} \gamma_s(e) \eta l \)

**Problem at \( j_c \)** For households with \( s = n \), the problem is identical to that at ages \( j < j_c \). Households with \( s = c \) face exactly the same constraints as before, but their Bellman equation now reads as

\[
V_t(j_c, e, c, \eta, a) = \max_{c, t \in [0, 1], \xi(e)} \left\{ u(c, 1 - \xi(e) - I) + \beta \varphi_j \sum_{\eta'} \Pi_c(\eta' | \eta) V_{t+1}(j_c+1, e, c, \eta', a') \right\}
\]

The expectation of the continuation utility is now taken with respect to the stochastic process governing college-educated idiosyncratic productivity (the mean-reverting part \( \eta' \)).

**Problem at \( j_c + 1, \ldots, j_f - 1 \)** At these ages education is completed, thus no time and resource cost for education is being incurred. The problem reads as

\[
V_t(j, e, s, \eta, a) = \max_{c, t \in [0, 1], \xi(e)} \left\{ u(c, 1 - I) + \beta \varphi_j \sum_{\eta'} \pi_s(\eta' | \eta) V_{t+1}(j+1, e, s, \eta', a') \right\}
\]

subject to the budget constraint
\[
(1 + \tau_{c,t})c + a' + T_t(y_t) = (1 + (1 - \tau_{k,t})r_t)(a + T_{t,j}) + (1 - \tau_{ss,t})w_{t,s} e_{j,s} \gamma_s(e) \eta l
\]

where \( y_t = (1 - 0.5 \tau_{ss,t})w_{t,s} e_{j,s} \gamma_s(e) \eta l \)

\[\text{At age } j_a \text{ assets } a \text{ equal to the transfers from parents. Since these enter the budget constraint of children in the period they are given, for } j_a \text{ the first term on the right hand side of the budget constraint reads as } a + (1 + (1 - \tau_{k,t})r_t)T_{t,j}.\]
Problem at ages $j_f, \ldots, j_f + j_a - 1$ At these ages children live with the household and thus resource costs of children are being incurred. The problem reads as

$$ V_t(j, e, s, \eta, a) = \max_{c(t) \in [0,1]} \left\{ u \left( \frac{c}{1 + \zeta}, 1 - l \right) + \beta \varphi_j \sum_{\eta'} \pi_s(\eta' | \eta) V_{t+1}(j + 1, e, s, \eta', a') \right\} $$

subject to the budget constraint

$$ (1 + \tau_{c,t}) c + a' + T_t(y_t) = (1 + (1 - \tau_{k,t}) r_t)(a + T_{t,j}) + (1 - \tau_{ss,t}) w_t, s e_j, s \gamma_a(e) \eta l $$

where $y_t = (1 - 0.5 \tau_{ss,t}) w_t, s e_j, s \gamma_a(e) \eta l$

Problem at $j_f + j_a$ This is the age of the household where children leave the home, parents give them an inter-vivos transfer $b$ and the children's lifetime utility enters that of their parents. The dynamic problem becomes

$$ V_t(j, e, s, \eta, a) = \max_{c(t) \in [0,1]} \left\{ u(c(e'), 1 - l(e')) + \beta \varphi_j \sum_{\eta'} \pi_s(\eta' | \eta) V_{t+1}(j + 1, e, s, \eta', a'(e')) + u \sum_{\eta'} \Pi_n(\eta') \max \left\{ V_t(j_a, e', n, \eta', b(e')), V_t(j_a, e', c, \eta', b(e')) \right\} \right\} $$

subject to

$$ (1 + \tau_{c,t}) c(e') + a'(e') + b(e') f + T_t(y_t) = (1 + (1 - \tau_{k,t}) r_t)(a + T_{t,j}) + (1 - \tau_{ss,t}) w_t, s e_j, s \gamma_a(e) \eta l(e') $$

where $y_t = (1 - 0.5 \tau_{ss,t}) w_t, s e_j, s \gamma_a(e) \eta l(e')$

Note that since parents can observe the ability of their children $e'$ before giving the transfer, the transfer $b$ (and thus all other choices in that period) are contingent on $e'$. Also notice that all children in the household are identical. Since parents do not observe the initial labor productivity of their children, parental choices cannot be made contingent on it, and expectations over $\eta'$ have to be taken in the Bellman equation of the parents over the lifetime utility of their children.\footnote{Note that we make parents choose their transfers uncontingent on the schooling choice of their children. Mechanically it is no harder to let this choice be contingent on the schooling choice (it then simply would be two numbers). Note that permitting such contingency affects choices, since making transfers contingent permits parents to implicitly provide better insurance against $(\eta, \psi)$-risk. If the transfers also could be conditioned on $\eta$ and $\psi$, then I conjecture that it does not matter whether they in addition are made contingent on the education decision of the children or not. Note that in any case, parents can fully think through what transfer induced what education decision.}
Problem at \(j_f + 1, \ldots, j_r - 1\)  Now children have left the household, and the decision problem exactly mimics that in ages \(j \in \{j_r + 1, \ldots, j_f - 1\}\). Observe that there is a discontinuity in the value function along the age dimension from age \(j_f\) to age \(j_f + 1\) because the lifetime utility of the child does no longer enter parental utility after age \(j_f\).

Problem at \(j_r, \ldots, J\) Finally, in retirement households have no labor income (and consequently no labor income risk). Thus the maximization problem is given by

\[
V_t(j, e, s, a) = \max_{c, a^2 > 0} \left\{ u(c, 1) + \beta \varphi_j V_{t+1}(j + 1, e, s, a') \right\}
\]  

subject to the budget constraint

\[
(1 + \tau_{c,t})c + a' = (1 + (1 - \tau_{k,t})r_t) (a + Tr_{t,j}) + p_{t,j}(e, s)
\]  

3.7 Definition of Equilibrium

Let \(\Phi_{t,j}(e, s, \eta, a)\) denote the share of agents, at time \(t\) of age \(j\) with characteristics \((e, s, \eta, a)\). For each \(t\) and \(j\) we have \(\int d\Phi_{t,j} = 1\)

**Definition 1** Given an initial capital stock \(K_0\), initial government debt level \(B_0\) and initial measures \(\{G_t\}_{t=0}^{j_r}\) of households, and given a stream of government spending \(\{G_t\}_{t=0}^{j_r}\), a competitive equilibrium is sequences of household value and policy functions \(\{V_t, a_t', c_t, l_t, 1_{s,t}, b_t\}_{t=0}^{\infty}\), production plans \(\{Y_t, K_t, L_{t,n}, L_{t,c}\}_{t=0}^{\infty}\), sequences of tax policies, education policies, social security policies and government debt levels \(\{T_t, \tau_{t,i}, \tau_{c,t}, \vartheta_t, \tau_{ss, t}, p_{t,j}(\cdot), B_t\}_{t=0}^{\infty}\), sequences of prices \(\{w_{t,n}, w_{t,c}, r_t\}_{t=0}^{\infty}\), sequences of transfers \(\{Tr_{t,j}\}_{t=0}^{\infty}\) and sequences of measures \(\{\Phi_{t,j}\}_{t=0}^{\infty}\) such that

1. Given prices, transfers and policies, \(\{V_t\}\) solve the Bellman equations described in subsection 3.6.2 and \(\{V_t, a_t', c_t, l_t, 1_{s,t}, b_t\}\) are the associated policy functions.

2. Interest rates and wages satisfy (3.2).

3. Transfers are given by

\[
Tr_{t+1, j \rightarrow j_r+1} = \frac{N_{t,j} \int (1 - \varphi_j) a_t' (j, e, s, \eta, a) d\Phi_{t,j}}{N_{t+1, j \rightarrow j_r+1}} \text{ for all } j \geq j_f
\]

4. Government policies satisfy the government budget constraints

\[
\tau_{ss, t} \sum_s w_{t,s} L_{t,s} = \sum_{j = j_r}^{J} N_{t,j} \int p_{t,j}(e, s) d\Phi_{t,j}
\]

\[
G_t + E_t + (1 + \tau_t)B_t = B_{t+1} + \sum_{j} N_{t,j} \int T_t(y_t) d\Phi_{t,j} + \tau_{k,t} r_t (K_t + B_t) + \tau_{c,t} C_t,
\]
where, for each household, taxable income $y_t$ was defined in the recursive problems in subsection 3.6.2 and aggregate consumption and education expenditures are given by

$$E_t = \theta_t w_{t,c} \sum_{j=j_a}^{j_e} N_{t,j} \int_{\{(e,s,\eta,a):s=c\}} d\Phi_{t,j}$$  \hspace{1cm} (26)

$$C_t = \sum_j N_{t,j} \int c_t(j,e,s,\eta,a) d\Phi_{t,j}$$  \hspace{1cm} (27)

5. Markets clear in all periods $t$

$$L_{t,s} = \sum_j N_{t,j} \int \epsilon_{j,s} c_t(e) \eta_t(j,e,s,\eta,a) d\Phi_{t,j} \text{ for } s \in n,c$$ \hspace{1cm} (28)

$$K_{t+1} + B_{t+1} = \sum_j N_{t,j} \int a'_t(j,e,s,\eta,a) d\Phi_{t,j} + N_{t,j} \sum_e \int \pi_s(e') b'(e';j,e,s,\eta,a) d\Phi_{t,j}$$ \hspace{1cm} (29)

$$K_{t+1} = Y_t + (1-\delta) K_t - C E_t - G_t - E_t$$ \hspace{1cm} (30)

where $Y_t$ is given by (5) and it is understood that the integration in (28) is only over individuals with skill $s$. Also

$$C E_t = (1-\theta_t) w_{t,c} \sum_{j=j_a}^{j_e} N_{t,j} \int_{\{(e,s,\eta,a):s=c\}} d\Phi_{t,j}$$ \hspace{1cm} (31)

is aggregate private spending on education.

6. $\Phi_{t+1,j+1} = H_{t,j}(\Phi_{t,j})$ where $H_{t,j}$ is the law of motion induced by the exogenous population dynamics, the exogenous Markov processes for labor productivity and the endogenous asset accumulation, education and transfer decisions $a'_t, 1_{s,t}, b_t$.

The law of motion for the measures is explicitly states as follows. Define the Markov transition function at time $t$ for age $j$ as

$$Q_{t,j}((e,s,\eta,a),(E \times S \times \mathcal{E} \times \mathcal{A})) = \begin{cases} \sum_{\eta' \in \mathcal{E}} \pi_s(\eta'|\eta) & \text{if } e \in E, \ s \in S, \ \text{and } a'_t(j,e,s,\eta,a) \in \mathcal{A} \\ 0 & \text{else} \end{cases}$$ \hspace{1cm} (32)

That is, the probability of going from state $(e,s,\eta,a)$ into a set of states $(E \times S \times \mathcal{E} \times \mathcal{A})$ tomorrow is zero if that set does not include the current education level and education type, and $\mathcal{A}$ does not include the optimal asset choice.\(^{20}\)

\(^{20}\)There is one exception: at age $j = j_a$ college-educated households redraw their fixed effect. For this group therefore the transition function at that age reads as

$$Q_{t,j}((e,s,\eta,a),(E \times S \times \mathcal{E} \times \mathcal{A})) = \begin{cases} \sum_{\eta' \in \mathcal{E}} \pi_s(\eta'|\eta) & \text{if } e \in E, \ s \in S \text{ and } a'_t(j,e,s,\eta,a) \in \mathcal{A} \\ 0 & \text{else} \end{cases}$$
If it does, then the transition probability is purely governed by the stochastic shock process for $\eta$.

The age-dependent measures are then given, for all $j \geq 1$, by

$$
\Phi_{t+1,j+1}((E \times S \times \mathcal{E} \times \mathcal{A})) = \int Q_{t,j} ((E \times \mathcal{S} \times \mathcal{E} \times \mathcal{A})) d\Phi_{t,j}
$$

The initial measure over types at age $j = 0$ is more complicated. Households start with assets equal to bequests from their parents determined by the bequest function $b_t$, draw initial mean reverting productivity according to $\pi_n(e, n, \eta; a; e')$, determine education according to the index function $1_{s,t}$ evaluated at their draw $e', n'$ and the optimal bequests of the parents:

$$
\Phi_{t+1,j=ja}((e') \times \{n\} \times \{\eta'\} \times \mathcal{A})
= \Pi_n(\eta') \pi_n(e') \int (1 - 1_{s,t}(e', n', b_t(e, n, \eta, a; e')) \mathbf{1}_{\{b_t(e, n, \eta, a; e') \in \mathcal{A}\}} \Phi_{t,jf(n)+ja}((e) \times \{n\} \times \{\eta\} \times da)
+ \Pi_n(\eta') \pi_c(e') \int (1 - 1_{s,t}(e', n', b_t(e, c, \eta, a; e')) \mathbf{1}_{\{b_t(e, c, \eta, a; e') \in \mathcal{A}\}} \Phi_{t,jf(c)+ja}((c) \times \{c\} \times \{\eta\} \times da)
$$

$$
\Phi_{t+1,j=ja}((e') \times \{c\} \times \{\eta'\} \times \mathcal{A})
= \Pi_n(\eta') \pi_n(e') \int 1_{s,t}(e', n', b_t(e, n, \eta, a; e')) \mathbf{1}_{\{b_t(e, n, \eta, a; e') \in \mathcal{A}\}} \Phi_{t,jf(n)+ja}((e) \times \{n\} \times \{\eta\} \times da)
+ \Pi_n(\eta') \pi_c(e') \int 1_{s,t}(e', n', b_t(e, c, \eta, a; e')) \mathbf{1}_{\{b_t(e, c, \eta, a; e') \in \mathcal{A}\}} \Phi_{t,jf(c)+ja}((c) \times \{c\} \times \{\eta\} \times da)
$$

**Definition 2** A stationary equilibrium is a competitive equilibrium in which all individual functions and all aggregate variables are constant over time.

### 4 Thought Experiment

#### 4.1 Social Welfare Function

Utilitarian for people initially alive

$$
SWF(T) = \sum_j N_{t,j} \int V_1(j, e, s, \eta, a; T) d\Phi_{t,j}
$$

where $V_1(\cdot; T, \tau_k)$ is the value function in the first period of the transition induced by new tax system $(T, \tau_k)$ and $\Phi_1 = \Phi_0$ is the initial distribution of households in the old stationary equilibrium.\(^{21}\)

\(^{21}\)Note that future generations’ lifetime utilities are implicitly valued through the value functions of their parents. Of course there is nothing wrong in principle to additionally include future generations’ lifetime utility in the social welfare function with some weight, but this adds additional free parameters (the social welfare weights).
4.2 Optimal Tax System

Given initial conditions \((K_0, B_0)\) and a cross-section of households \(\Phi_0\) determined by a stationary (to be calibrated policy \(\tau_{k,0}, \tau_{l,0}, \theta_0, d_0, b_0 = B_0/Y_0\), the optimal tax reform is defined as the sequence \(T^* = \{\tau_{k,t}, \tau_{l,t}, \theta_t, d_t, B_t\}_{t=1}^\infty\) that maximizes the social welfare function, i.e. that solves

\[
(T^*, \tau_k^*) \in \arg \max_{T \in \Gamma} SWF(T, \tau_k)
\]

Here \(\Gamma\) is the set of policies for which an associated competitive equilibrium exists.

Unfortunately the set \(\Gamma\) is too large a policy space to optimize over. The hope is that we can characterize the optimal one-time policy reform, by restricting the sequences that are being optimized over to

\[
\tau_{k,t} = \tau_{k,0} \\
\tau_{l,t} = \tau_{l,1} \\
\theta_t = \theta_1 \\
d_t = d_1
\]

for all \(t \geq 1\). Note that the associated debt to GDP ratio will of course not be constant over time. Since all admissible policies defined by \((\tau_{k,2}, \tau_{l,2}, \theta_2, d_2)\) have to lie in \(\Gamma\), from the definition of equilibrium there must be an associated sequence of \(\{B_t\}\) such that the government budget constraint is satisfied in every period. This imposes further restrictions on the set of possible triples \((\tau_{l,1}, \theta_1, d_1)\) over which the optimization of the social welfare function is carried out.

Note that in this version of the paper we restrict the capital income tax rate to remain at its initial (calibrated) value by imposing \(\tau_{k,t} = \tau_{k,0}\), that is, in this version of the paper we only determine the optimal mix of (progressive) labor income taxes and education subsidies. Future versions will include the determination of the optimal capital income tax reform as well.\(^{22}\)

5 Calibration

5.1 Demographics

We take survival probabilities from the Social Security Administration life tables. The total fertility rate \(f\) population growth rate in the economy is assumed

\(^{22}\)For the case of optimal capital income taxation it would potentially be important to consider tax reforms that are pre-announced one period prior to being implemented. Of course households will respond and adjust their behavior at the time \(t = 1\) of the announcement of the reform already. In addition to believing that this timing assumption is a realistic description of the policy lags for a model at annual frequency, it would also avoid the well-known issue in the Ramsey optimal taxation literature that capital is supplied inelastically in period 1 (since the reform was unforeseen in period 0) and thus there would be a very strong incentive to tax this fixed factor in period of the reform.
to be $f = 1.14$, reflecting the fact that a mother on average has about 2.3 children. This number also determines the population growth rate in the economy. Households form at age 18 and require 4 years to complete a college education. They have children at age 30 that leave the household 18 years later. Retirement occurs at age 65 and the maximum life span is 100. We describe the remaining model calibration at a yearly frequency, but in our computations we consider a period length of four years.

## 5.2 Labor Productivity Process

Recall that a household of age $j$ with ability $e$, skill $s \in \{n, c\}$ and idiosyncratic shock $\eta$ earns a wage of

$$w_s e_j(s) \gamma_j(e)$$

where $w_s$ is the skill-specific wage per labor efficiency unit.

We estimate the deterministic, age- and education-specific component of labor productivity $\{e_{j,s}\}$ from PSID data and for both education groups we normalize the mean productivity at labor market entry such that $\epsilon_{j,n} = 1$. An appropriate college wage premium will be delivered in the model through the calibration of the $\gamma_j(e)$ term.

We choose the Markov chain driving the stochastic mean reverting component of wages $\eta$ as a two state Markov chain with education-specific states for log-wages $\{\sigma_s, \sigma_s\}$ and transition matrix

$$\Pi = \begin{pmatrix} \pi_s & 1 - \pi_s \\ 1 - \pi_s & \pi_s \end{pmatrix}$$

In order to parameterize this Markov chain we first estimate the following process on the education-specific PSID samples selected by Karahan and Ozkan (2012):

$$\log w_t = \alpha + z_t$$

$$z_t = \rho z_{t-1} + \eta_t$$

where $\alpha$ is a individual-specific fixed effect that is assumed to be normally distributed (with cross-sectional variance $\sigma_\alpha^2$). The estimation results are summarized in the following table:\footnote{For the details of the sample selection we refer the reader to Karahan and Ozkan (2012) and we thank the authors for providing us with the estimates for the process specified in the main text. In their paper they estimate a richer stochastic process (which, if implemented in our framework, would lead to at least one additional state variable).}

<table>
<thead>
<tr>
<th>Group</th>
<th>$\rho$</th>
<th>$\sigma_\eta^2$</th>
<th>$\sigma_\alpha^2$</th>
</tr>
</thead>
<tbody>
<tr>
<td>College</td>
<td>0.969</td>
<td>0.0100</td>
<td>0.0474</td>
</tr>
<tr>
<td>Non-College</td>
<td>0.928</td>
<td>0.0192</td>
<td>0.0644</td>
</tr>
</tbody>
</table>
For each education group we choose the two numbers \((\pi_s, \sigma_s)\) such that the two-state Markov chain for wages we use has exactly the same persistence and conditional variance as the AR(1) process estimated above. This yields parameter choices given in the next table:

<table>
<thead>
<tr>
<th>Group</th>
<th>(\pi_s)</th>
<th>(\sigma_s)</th>
<th>(\xi_s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>College</td>
<td>0.9408</td>
<td>0.191</td>
<td>{0.8113, 1.1887}</td>
</tr>
<tr>
<td>No College</td>
<td>0.8713</td>
<td>0.250</td>
<td>{0.7555, 1.2445}</td>
</tr>
</tbody>
</table>

After de-logging, the wage states were normalized so that the mean of the stochastic component of wages equals to 1. We observe that college educated agents face somewhat smaller wage shocks, but that these shocks are slightly more persistent than for non-college educated households.

This leaves us with the ability-dependent fixed component of wages \(\gamma_s(e)\). We will calibrate the parameters governing this two wage component so that our model under the status quo policy matches selected wage or earnings observations from the data. We assume that the dependence of wages on ability takes the following log-linear form, for \(s \in \{n, c\}\)

\[
\ln \gamma_s(e) = \vartheta_0 e + \vartheta_1 s e.
\]

and thus is determined by the four parameters \((\vartheta_0, \vartheta_1, \vartheta_{1n}, \vartheta_{1c})\). The distribution of \(e\) is discussed in subsection 5.7. We normalize \(\vartheta_{1c} = 0\). The remaining three parameters \(\vartheta_{1n}, \vartheta_{1n}, \vartheta_{1n}\) are chosen jointly such that the stationary equilibrium of the status quo economy the attains the following targets:

1. A college wage premium of 80% as in U.S. data for the later part of the 2000’s (see e.g. Heathcote et al. 2010). This, roughly speaking, pins down \(\vartheta_{1n}\) which we expect to be less than zero.

2. The variances of the fixed effect for both education groups displayed in the last column of table 3. Note that the variances in the model are given by

\[
\sigma_{\alpha s}^2 = Var(\ln \gamma_s(e)) = (\vartheta_{1s})^2 Var(e|s)
\]

and thus are a function of the parameter \(\vartheta_{1s}\) and the model-endogenous sorting (by ability) of households into the two different education classes.

\(^{24}\)The (unconditional) persistence of the AR(1) process is given by \(\rho\) and the conditional variance by \(\sigma_\eta^2\) whereas the corresponding statistics for the Markov chain read as \(2\pi_s - 1\) and \(\sigma_{\xi_s}^2\), respectively.

For a model where a period lasts 4 years and the AR(1) process is estimated on yearly data, the corresponding statistics are \(\rho^4\) and \((1 + \rho^2 + \rho^4 + \rho^6)\sigma_\eta^2\).
Remark 3 The average college wage premium is

\[ wp = \frac{E(\gamma_c(e))}{E(\gamma_n(e))} = \frac{E(\exp(\vartheta_{1c}e)|s = c)}{\exp(\vartheta_{0n})E(\exp(\vartheta_{1n}e)|s = n)}. \]

Now suppose that all households above an ability threshold \( \bar{e} \) go to college and all households below (and including) the threshold \( \bar{e} \) don’t go. Also assume \( \vartheta_{1n}, \vartheta_{1c} > 0 \) (which will turn out to be the case in our calibration). Then for the marginal household with ability \( \bar{e} \) not going to college, the expected college wage premium is

\[ \frac{w_c(\bar{e})}{w_n(\bar{e})} = \frac{\exp(\vartheta_{1c}\bar{e})}{\exp(\vartheta_{0n})\exp(\vartheta_{1n}\bar{e})} = \frac{wp \cdot \frac{\exp(\vartheta_{1c}\bar{e})}{\exp(\vartheta_{1c}\bar{e})}}{\frac{\exp(\vartheta_{1n}\bar{e})}{\exp(\vartheta_{1n}\bar{e})}} < 1 < wp. \]

Thus as long as the education decision has the alleged threshold property such that low \( e \) households don’t do go to college whereas high \( e \) households do, the wage premium for the marginal type \( \bar{e} \) of going to college is smaller than the average college premium. This is an important observation for the interpretation of the quantitative results.

5.3 Technology

The parameters to be calibrated are \( (\alpha, \delta, \rho) \). As a benchmark we choose \( \rho = 1 \), that is, skilled and unskilled labor are perfect substitutes in production. We will investigate the quantitative importance of this crucial assumption in later versions of this paper. The capital share is set to \( \alpha = 1/3 \). Furthermore we target an investment to output ratio of 20% and a capital-output ratio of 2.65. Accounting for population growth this implies a yearly depreciation rate of 8.4% and thus a yearly interest rate of about 4.2%. The capital-output ratio (equivalently, the real interest rate) will be attained by appropriate calibration of the preference parameters (especially the time discount factor \( \beta \)), as discussed below.

5.4 Government Policy

In the benchmark economy the six policy parameters to be determined are \( (\tau_k, \tau_l, \tau_c, \tau_p, d, b, gy) \). We choose \( b = 0.6 \) and \( gy = 0.17 \) to match a government debt to GDP ratio of 60% and government consumption (net of tertiary education expenditure) to GDP ratio of 17%. Consumption taxes can estimated from NIPA data as in Mendoza, Razin and Tesar (1994) who find \( \tau_c \approx 0.05 \). For the capital income tax rate, we adopt Chari and Kehoe’s (2006) estimate of \( \tau_k = 28.3\% \) for the early 2000’s.

The payroll tax \( \tau_{ss} = 12.4\% \) is chosen to match the current social security payroll tax (excluding Medicare). We model social security benefits \( p_{i,j}(e,s) \) as concave function of average wages earned during a household’s working life, in order to obtain a reasonably accurate approximation to the current progressive
US benefit formula, but without the need to add a continuous state variable to the model. The details of the calibration of social security benefits are contained in appendix A.

We calibrate the labor income tax deduction to match the sum of standard deductions and exemptions from the US income tax code, for a married household with two children. In 2009 a married couple with 2 children had a standard deduction of $11400 plus 4 times the standard exemption of 3650, totaling $26,000. Per capita GDP in 2009 was $46,400, which amounts to $185,640 for a family of 4. Thus we calibrate the deduction in the benchmark economy to \( d = 0.14 \), that is 14% of GDP per capita. Finally the marginal tax rate on labor income \( \tau_l \) is chosen to balance the government budget.

5.5 Preferences

The bequest parameter \( v \) is chosen so that in equilibrium a fraction of 0.32% of total wealth is given as inter-vivos transfers, which Nishiyama reports as the number from the 1986 SCF (summarized by Gale and Scholz, 1994). The same source states that total bequests given in year account for 1% of total wealth, and we evaluate, as an independent test of the model, whether the accidental bequests in our economy amount to approximately the same amount. We specify the period utility function as

\[
u(c, l) = \left[ c^{\mu} (1 - 1, \xi(e) - l) \right]^{1 - \sigma} \]

We a priori choose \( \sigma = 4 \) and then determine the time discount factor \( \beta \) and the weight on leisure \( \mu \) in the utility function such that in the benchmark model the capital-output ratio is 3 and households on average work 1/3 of their time.\(^{25} \)

5.6 Education Costs and Subsidies

We choose the resource cost for college education \( \kappa \) and the share of expenses borne by the government \( \theta \) in the benchmark model to match the total average yearly cost of going to college, as a fraction of GDP per capita, \( \frac{w_c y}{y} \), and the cost net of government subsidies, \( \frac{(1 - \theta) w_c y}{y} \).

To calculate the corresponding numbers from the data we turn to Ionescu and Simpson (2010) who report an average net price (tuition, fees, room and board net of grants and education subsidies) for a four year college (from 2003-04 to 2007-08) to be $58,654 and for a two year college of $20,535. They also report that 67% of all students that finish college completed a 4 year college.

These preferences imply a Frisch elasticity of labor supply of \( \frac{(1 - \mu (1 - \sigma))}{\sigma} \left( \frac{1 - \mu}{\mu} \right) \), and with an average labor supply of \( l = 1/3 \) one could be worried that the Frisch labor supply elasticity, which, given the parameter estimates will be around 1 for most households, is implausibly high. But note that this elasticity of labor supply of entire households, not that of white prime age males on which many lower empirical estimates are based.

The coefficient of relative risk aversion with this formulation equals \( \sigma \mu + 1 - \mu \approx 2 \).
and 33% a two year college. Thus the average net cost of tuition and fees for one year of college is

\[ 0.67 \times 58,654/4 + 0.33 \times 20,535/2 = 13,213 \]

Average GDP per capita during this time span was, in constant 2005 dollars, $42,684. Thus

\[ \frac{(1 - \theta)\kappa w_e}{\bar{y}} = 13,213/42,684 = 0.31 \]

Furthermore education at a glance (OECD 2008, Table B1.1a) reports that per student expenditures for 2006 on tertiary education equals $21,588.\(^{26}\) As a fraction of 2005 GDP per capita this equals

\[ \frac{\kappa w_e}{\bar{y}} = \frac{21,588}{42,664} = 0.506 \]

Consequently we find \(1 - \theta = 0.31/0.506 = 61.2\%\) and thus a subsidy rate of \(\theta = 38.8\%\). The cost parameter \(\kappa\) is calibrated so that the equilibrium of the benchmark model has to be calibrated within the model so that in the model \(\frac{\kappa w_e}{\bar{y}} = 0.506\).

### 5.7 Ability Transitions and College Time Costs

Newly formed households draw their ability from a distribution \(\pi_{sp}(e)\) that depends on the education level of their parents. We interpret \(e \in [0, 1]\) as basic ability to succeed in college. Based on their ability \(e\) the time requirement for attending class and studying in college is given by the linear function

\[ \xi(e) = 1 - e \]

so that the children with lowest ability face prohibitively large time costs of going to college, \(\xi(e = 0) = 1\).

We assume that the distribution \(\pi_{sp}(e)\) follows a normal distribution with parameters \(\mu_{sp}, \sigma\) which is truncated to \([0, 1]\) and then discretized to 10 values, \(e \in \{e_1 = 0, \ldots, e_{10} = 1\}\). We choose the education (of the parents) specific means \(\mu_{sp}\) to match college completion rates of students by parental education levels, and choose the variance \(\sigma\) such that the probability mass of the original normal distributions located in the unit interval \([0, 1]\) is 90% on average over the two groups. The implied coefficient of variation of time spent studying is 0.54 which is well in the range of estimates reported by Babcock (2009).

To obtain college completion rates of students by parental education we turn to the National Education Longitudinal Study (NELS:88).\(^{27}\) We compute the percent of individuals from this nationally representative sample who were first surveyed as eighth-graders in the spring of 1988, that by 2000 had obtained at least a Bachelors degree, conditional on the highest education level of their parents.

\(^{26}\)These figures exclude expenditures for R&D activities.

\(^{27}\)http://nces.ed.gov/surveys/nels88/
parents. We identify \( s_p = c \) in our model with the highest education of a parent being at least a Bachelors degree (obtained by 1992). We find that for students with parents in the \( s_p = c \) category 63.3\% have completed a Bachelors degree. The corresponding number for parents with \( s_p = n \) is 28.8\%. Although in the model these shares are endogenously determined, they are mainly driven by the values for the education specific means \( \mu_{s_p} \).

### 5.8 Borrowing Constraints

The borrowing constraints faced by agents pursuing a college degree allow such an agent to finance a fraction \( \phi \in [0, 1] \) of all tuition bills with credit and specify a constant (minimum) payment \( r_p \) such that at the age of retirement all college loans are repaid. Formally

\[
A_{j,t} = (1 + r_t)A_{j-1,t-1} + \phi(1 - \theta_t)\kappa w_t,c
\]

for all \( j = 0, \ldots, j_c \) where \( A_{-1,t} = 0 \) is understood. For \( j = j_c + 1, \ldots, j_r - 1 \) we specify

\[
A_{j,t} = (1 + r_t)A_{j-1,t-1} - r_p
\]

and \( r_p \) is chosen such that the terminal condition \( A_{j_r,t} = 0 \) is met.

The parameter \( \phi \) to be calibrated determines how tight the borrowing constraint for college is. Note that in contrast \( r_p \) is not a calibration parameter but an endogenously determined repayment amount that insures that households don’t retire with outstanding student loans.

The maximum amount of publicly provided student loans for four years is given by $27,000 for dependent undergraduate students and $45,000 for independent undergraduate students (the more relevant number given that our students are independent households). Relative to GDP per capita in 2008 of $48,000, this given maximum debt constitutes 14\% and 23.4\% of GDP per capita. Compare that to the 31\% of total costs computed above, this indicates that shows independent undergraduate students can borrow at most approximately 75\% of the cost of college, and thus we set \( \phi = 0.75 \). The following table summarizes the parameters used in our optimal tax computations.

\[\text{Note that about 66\% of students finishing four year colleges have debt, and conditional on having debt the average amount is $23,186 and the median amount is $20,000.}\]
<table>
<thead>
<tr>
<th>Parameter</th>
<th>Interpretation</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$J_a$</td>
<td>Age at HH form. (age 18)</td>
<td>0</td>
</tr>
<tr>
<td>$J_c$</td>
<td>Age, coll. compl. (age 21)</td>
<td>3</td>
</tr>
<tr>
<td>$J_f$</td>
<td>Fertility Age (age 30)</td>
<td>11</td>
</tr>
<tr>
<td>$J_r$</td>
<td>Retirement Age (age 65)</td>
<td>46</td>
</tr>
<tr>
<td>$J$</td>
<td>Max. Lifetime (age 100)</td>
<td>81</td>
</tr>
<tr>
<td>$f$</td>
<td>Fertility Rate</td>
<td>1.14</td>
</tr>
<tr>
<td>${\varphi_j}$</td>
<td>Survival Probabilities</td>
<td>Life Tables SSA</td>
</tr>
</tbody>
</table>

### Exogenously Calibrated Parameters

#### Population

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$J_a$</td>
<td>0</td>
</tr>
<tr>
<td>$J_c$</td>
<td>3</td>
</tr>
<tr>
<td>$J_f$</td>
<td>11</td>
</tr>
<tr>
<td>$J_r$</td>
<td>46</td>
</tr>
<tr>
<td>$J$</td>
<td>81</td>
</tr>
<tr>
<td>$f$</td>
<td>1.14</td>
</tr>
</tbody>
</table>

#### Labor Productivity

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>${e_{j,s}}$</td>
<td>Age Profile Estimates (PSID)</td>
</tr>
<tr>
<td>$\xi_a$ and $\tau_a(\eta</td>
<td>\eta)$</td>
</tr>
<tr>
<td>$\sigma_c$</td>
<td>Std. Dev of e (Coverage of trunc. Normal=90%)</td>
</tr>
</tbody>
</table>

#### Preferences

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\sigma$</td>
<td>Coef. of Rel. Risk Aversion = 2</td>
</tr>
<tr>
<td>$\zeta$</td>
<td>Equivalence Scale</td>
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</tbody>
</table>

#### Technology

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\alpha$</td>
<td>Capital Share</td>
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<tr>
<td>$\delta$</td>
<td>Depreciation</td>
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#### Ability and Education

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\phi$</td>
<td>Tightness of Borrowing Constraint</td>
</tr>
</tbody>
</table>

#### Government Policy

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\theta$</td>
<td>Education Subsidy</td>
</tr>
<tr>
<td>$d$</td>
<td>Labor Income Tax Deduction</td>
</tr>
<tr>
<td>$\tau_c$</td>
<td>Consumption Tax Rate</td>
</tr>
<tr>
<td>$\tau_k$</td>
<td>Capital Income Tax Rate</td>
</tr>
<tr>
<td>$b$</td>
<td>Debt-GDP Ratio</td>
</tr>
<tr>
<td>$g_y$</td>
<td>Gov. Cons to GDP Ratio</td>
</tr>
<tr>
<td>$\tau^p$</td>
<td>Social Security Payroll Tax</td>
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</table>

### Parameters Calibrated in Equilibrium (Targets in Brackets)

#### Preferences

<table>
<thead>
<tr>
<th>Parameter</th>
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</thead>
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<tr>
<td>$\beta$</td>
<td>Time Discount Rate ($K/Y$)</td>
</tr>
<tr>
<td>$u$</td>
<td>Altruism Parameter (Avg. Transfers)</td>
</tr>
<tr>
<td>$\mu$</td>
<td>Leisure Share (Fraction of h worked)</td>
</tr>
</tbody>
</table>

#### Ability and Education

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\mu_{sp}$</td>
<td>Mean Ability (Coll. Compl. Rate by $s_p$)</td>
</tr>
<tr>
<td>$\kappa$</td>
<td>Resource Cost of Coll. (Spend. on Tert. Educ.)</td>
</tr>
<tr>
<td>$\psi_{0s}$</td>
<td>$\gamma_s(e) = \psi_{0s} + \psi_{1s} e$ ($\psi_{0s} = 1, \psi_{0n}$ avg. skill prem.)</td>
</tr>
<tr>
<td>$\psi_{1s}$</td>
<td>(s-specific variance of fixed effect)</td>
</tr>
</tbody>
</table>

#### Government Policy

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\tau_l$</td>
<td>Labor Income Tax Rate (Budget Bal.)</td>
</tr>
</tbody>
</table>
6 Results

6.1 How the Model Works: The Education Decision

Prior to presenting the optimal tax results it is instructive to discuss how households make their key economic decisions for a given policy. Ours is a fairly standard life cycle model with idiosyncratic wage risk, and thus the life cycle profiles of consumption, asset and labor supply are consistent with those reported in the literature (see e.g. Conesa et al. (2009), figure 1). Instead, here we explore how the optimal education decision is made, as a function of the initial characteristics of the household. This focus is further warranted by the observation that the optimal policy will have a strong impact on this decision and will result in a significant change in the share of households obtaining an education in the aggregate, which is in turn important for understanding the optimality of the policy in the first place.

![Fraction of Households Deciding to Go to College](image)

Figure 1: Fraction of Households Deciding to Go to College

Recall that households, at the time of the college decision (that is, at age $j_a$) differ according to $(e, \eta, b)$, that is, their ability to go to college $e$, their wages outside college (as determined by the idiosyncratic shock $\eta$), and their initial asset levels resulting from parental transfers $b$. In figure 1 we display the share of households deciding to go to college, under the status quo policy, as a function of $e$, both for households with low and with high $\eta$ (and thus high income $y$)
realizations. All households with high abilities ($e \geq e_8$) go to college, and none of the households with very low ability ($e \leq e_3$) do. For households in the middle of the ability distribution, their decision depends on the attractiveness of the outside option of working in the labor market: a larger share of households with lower opportunity costs (low $\eta$ and thus $y$) attends to college. Finally, a share strictly between zero and one, conditional on $\eta$, indicates that wealth heterogeneity among the youngest cohort (which in turn stems from wealth and thus transfer heterogeneity of their parents) is an important determinant of the college decision for those in the middle of the ability distribution ($e \in [e_4, e_7]$).

Figure 2: College Decision by Initial Assets

This point is further reinforced by figure 2 which displays the college decision indicator function in dependence of initial assets $b$, and conditional on the non-college wage realization. A value of 0 on the y-axis stands for not attending college, a value of 1 represents the decision to go to college. Assets on the x-axis are normalized such that a value of $b = 1$ stands for assets equal to one time average asset holdings of the parental generation at the age intergenerational transfers are given. We display the policy function for those with low ability ($e = e_3$) and those with high ability ($e = e_6$). We make several observations. First, low-ability households never go to college, independent of their other characteristics (the low $e$ policy function is identically equal to zero). For households with sufficiently high ability ($e > e_3$) other characteristics matter. As discussed above, a higher non-college wage (high $y$) reduces the incidence of attending col-
lege. Finally and perhaps most interestingly, the effects of initial wealth on the college decision are non-monotone. For households at the low end of the wealth distribution the borrowing constraint is important. Although the government subsidizes college (in the status quo it covers a 38.8% share of the costs) and although households can borrow 75% of the remaining resource costs, at zero or close to zero wealth household might still not be able to afford college. That is, either it is impossible for these households to maintain positive consumption even by working full time while attending college, or the resulting low level of consumption and/or leisure make such a choice suboptimal. As parental transfers increase the borrowing constraint is relaxed and able households decide to go to college. Finally, sufficiently wealthy households that expect to derive a significant share of their lifetime income through capital income find it suboptimal to invest in college and bear the time and resource cost in exchange for larger labor earnings after college. Note, however, that although this last result follows from the logic of our model, it is not important quantitatively since the stationary asset transfer distribution puts essentially no mass on initial assets $b \geq 5$.

6.2 The Optimal Policy

Starting from the status quo, the optimal policy as defined above is characterized by a significantly more progressive tax system with a marginal tax rate of $\tau_l = 24.1\%$ and a deduction of $d = 32\%$ of average household income. The associated optimal education policy subsidizes the resource cost of going to college at a rate of $\theta = 70\%$, close to doubling the subsidy, relative to the status quo policy. The resulting welfare gain from the policy reform and its implied economic transition is equivalent to a uniform increase in consumption (over time, states of the world and households) of approximately 1.2%. In the next two subsections we, in turn, characterize the long run and then transitional consequences of this fundamental tax reform, before turning to an interpretation of the welfare gains implied by it in section 6.2.3.

6.2.1 Comparison of Initial and Final Steady States

In table 6 we summarize the impact of the policy reform on macroeconomic aggregates in the long run, by comparing stationary equilibria under the status quo and the dynamically optimal policy. All variables are denoted in per capita terms and changes are either measured in terms of % or percentage points (denoted as \%p).
From the table we observe that the increase in the progressivity of the tax code and simultaneous rise in education subsidy triggers a significant decline in hours worked, by 1.3% percentage points. Furthermore, the expansion of government debt along the transition (see next subsection) crowds out physical capital accumulation, so that the steady state capital stock is now 1% lower than in the status quo. The capital-labor ratio falls by 3.3%, and wages per efficiency units decline by 1.1%, whereas the return on assets (and thus the interest rate on government debt) rises by 20 basis points.

However, the policy does not lead to a substantial decline in per capita output, as one might suspect from the decline in capital and hours worked; in fact GDP per capita increases by 1.3%. Key to this finding is the increase in the share of households attending college and thus the shares of workers with a college degree, which is up by 14 percentage points. The doubling of the college subsidy rate more than offsets the reduced incentives to acquire human capital due to a more progressive tax system. The improved skill distribution in the population in turn results in a larger effective labor supply in the new steady state, despite the fact that average hours are significantly down. Aggregate consumption in turn rises by 1.9% in the long run. On the distributional side, consumption, leisure and wealth inequality fall on account of a more redistributive labor income tax schedule, most significantly so for consumption. Overall, the significant reduction in hours worked and increase in aggregate consumption as well as a more equal distribution of resources indicates substantial welfare gains from this policy reform.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>$\tau_t$</td>
<td>17.5%</td>
<td>24.1%</td>
<td>6.6%p</td>
</tr>
<tr>
<td>$d$</td>
<td>14.0%</td>
<td>32.0%</td>
<td>18%p</td>
</tr>
<tr>
<td>$\theta$</td>
<td>38.8%</td>
<td>70.0%</td>
<td>31.2%p</td>
</tr>
<tr>
<td>$Y$</td>
<td>0.612</td>
<td>0.620</td>
<td>1.3%</td>
</tr>
<tr>
<td>$D/Y$</td>
<td>60.0%</td>
<td>76.8%</td>
<td>16.8%p</td>
</tr>
<tr>
<td>$K$</td>
<td>0.406</td>
<td>0.402</td>
<td>-1.0%</td>
</tr>
<tr>
<td>$L$</td>
<td>1.139</td>
<td>1.166</td>
<td>2.4%</td>
</tr>
<tr>
<td>$K/L$</td>
<td>0.542</td>
<td>0.524</td>
<td>-3.3%</td>
</tr>
<tr>
<td>$w$</td>
<td>0.547</td>
<td>0.541</td>
<td>-1.1%</td>
</tr>
<tr>
<td>$r$</td>
<td>4.7%</td>
<td>4.9%</td>
<td>0.2%</td>
</tr>
<tr>
<td>hours</td>
<td>33%</td>
<td>31.7%</td>
<td>-1.3%p</td>
</tr>
<tr>
<td>$C$</td>
<td>0.398</td>
<td>0.405</td>
<td>1.9%</td>
</tr>
<tr>
<td>Trans/Assets</td>
<td>0.33%</td>
<td>0.30%</td>
<td>-0.024%</td>
</tr>
<tr>
<td>college share</td>
<td>43.9%</td>
<td>57.8%</td>
<td>13.9%p</td>
</tr>
<tr>
<td>$Gini(c)$</td>
<td>0.309</td>
<td>0.286</td>
<td>-0.023p</td>
</tr>
<tr>
<td>$Gini(h)$</td>
<td>0.117</td>
<td>0.112</td>
<td>-0.006p</td>
</tr>
<tr>
<td>$Gini(a)$</td>
<td>0.607</td>
<td>0.581</td>
<td>-0.026p</td>
</tr>
</tbody>
</table>
6.2.2 Transitional Dynamics

However, this discussion ignores the fact that it takes time (and resources) to build up a more skilled workforce, suggesting that an explicit consideration of the transition path is important. At any point in time, the youngest cohort constitutes just a small share of the overall workforce, so even if the education decision of this cohort is changed drastically on impact in favor of more college education, it takes years, if no decades, until the skill composition of the entire workforce changes significantly (as older, less skilled cohorts retire and younger, more skilled cohorts take over). In figure 3 we plot the evolution of the key macroeconomic variables along the policy-induced transition path. The lower right panel which displays both the share of the youngest cohort going to college as well as the overall fraction of the population highlights the observation described above. Whereas the share of the youngest cohort going to college moves strongly on policy impact, it takes approximately 60 years until the overall skill distribution have reached a level close to its new steady state value. It is this dynamics that a restriction to a steady state policy analysis would miss completely.

Figure 3: Evolution of Macroeconomic Aggregates

That this omission has potentially profound consequences can be seen from the upper right and the lower left panel of figure 3 which show the evolution of GDP per capita (together with that of capital and effective labor supply), and that of consumption (together with average hours worked). The graphs show
that while hours worked respond significantly on impact and the remain fairly flat, effective labor supply falls early on and then recovers as the skill composition of the population changes. Consequently the drop in GDP and consumption per capita is very substantial early in the transition, prior to education-driven transitional growth setting in.

The dynamics of government debt (which is mechanically determined, through the sequence of government budget constraints, given its initial level and the tax and education policies) mirrors that of GDP per capita, as the upper left panel of figure 3 displays. During the transitional years of low economic activity (due to a falling capital stock and lower hours worked) the government accumulates debt and the debt to GDP ratio rises from its 60% level in the initial steady state. As the economy recovers the debt-to-GDP ratio then stabilizes at its higher steady state level of about 77%.

![Figure 4: Evolution of Capital-Labor Ratio along the Transition](image)

Finally, both the public debt-induced capital crowding-out effect and the early collapse and subsequent recovery of effective labor supply induces substantial swings of the capital-labor ratio and associated movements of wages and interest rates. As figure 4 shows, after the initial collapse of hours and implied increase of this ratio the recovery of effective labor supply and continued decline in the capital stock leads to a lower capital-labor ratio and wages as well as higher interest rates in the long run, whereas households living through the transition enjoy higher wages and lower returns for most of their lifetime.
To conclude this section, the analysis of the transition path induced by the optimal policy indicates that a steady state analysis of welfare might potentially be problematic since it ignores the transitional costs of temporarily lower output and consumption induced by a progressive tax reform that slows down labor supply and capital accumulation.

6.2.3 Interpreting the Optimal Policy and Welfare Results

Despite the previous discussion, the tax reform does increase social welfare significantly (in the order of 1.2% of consumption) even when the transitional cost of the policy is fully taken into account. An important element of these gains stems from a more equal distribution of consumption (and also leisure). The substantial increase in labor income tax progressivity induces a gradual reduction, over time, in earnings, consumption and wealth inequality, in the order of about 2-3 points for the Gini coefficient, depending on the variable. The cross-sectional dispersion of leisure, on the other hand, changes relatively little, with a Gini coefficient that falls by less than one percentage point. Thus the aggregate welfare gains documented above stem primarily from two sources, a decline in aggregate hours worked and resulting increase in leisure for the typical household, and from a more equal consumption and leisure distribution. They are significantly mitigated by a substantial decline in aggregate output and thus consumption that the policy brings about in the short run, due to lower incentives to work and the crowding out of physical capital by government debt.

Finally note that, relative to the status quo, the optimal policy mix induces a substantial increase in college attendance (and thus, over time, a rising share of high-skilled households) despite the fact that the incentives from the labor income tax side for acquiring a college degree have substantially weakened. The optimal choice of $\theta = 0.7$ is crucial for this finding. More generally, this result points to the important interaction of progressive taxes and education subsidies that Bovenberg and Jacobs (2005) stressed theoretically. In fact, had $\theta$ remained constant at its status quo value of 0.388, a change in the progressivity of the labor income tax alone (to $d = 32\%$) would have led to a decline in the share of the young cohort going to college by 3% in the short run and 6% in the long run and welfare gains of only 0.3% of consumption. In this sense an important complementarity exists between progressive taxation and education subsidy, especially in welfare terms.\footnote{Note that an increase in $\theta$ has potentially positive redistributive consequences as well, in that it draws more households into college. However, it also increases the subsidies to those already going to college to be financed through general tax revenue. The overall redistributive impact of an increase in education subsidies is therefore ambiguous.}

7 Conclusions

In this paper we characterized the optimal mix of progressive income taxes and education subsidies and argued that a substantially progressive labor income tax
and a positive education subsidy constitute part of the optimal fiscal constitution once household college attendance decisions are endogenous. In our thought experiment we took the tax on capital income as exogenously given. Ongoing and future work will determine whether these conclusions remain robust once the government chooses not only the progressivity of the labor income tax, but also the optimal mix between capital and labor income taxes.

Furthermore, we made several important auxiliary assumptions that deserve further scrutiny. On the calibration side, the assumption of a perfect substitutability between skilled and unskilled labor implies that an expansion of the stock of college-educated workers has no impact on their relative productivity and thus wages. As such, this parametric assumption gives education subsidies a potentially (too) important role in raising aggregate labor productivity and thus societal welfare.

Finally we determined the optimal tax policy as one which maximizes utilitarian social welfare among households currently alive. We also documented that the optimal tax reform is not uniformly preferred to the status quo, implying that other social welfare functions imply alternative tax policies as optimal. We leave for future work a detailed analysis which elements of our optimal fiscal constitution remains intact if these alternative societal rankings of individual household preferences are considered.

References


Although Utilitarian social welfare is commonly used in the literature, it is of course but one choice for the social welfare function. For alternative criteria and their merits, see e.g. Saez and Stantcheva (2012) or Weinzierl (2012).


A Details of the Calibration of Social Security Benefits

The U.S. system is characterized by an indexation to “average indexed monthly earnings” (AIME). This sum the 35 years of working life with the highest individual earnings relative to average earnings. Social security benefits are then calculated as a concave function of AIME.

We approximate this system as follows. First, we define AIME of a type \((\hat{e}, \hat{s})\) household that retires in year \(t_r\) as

\[
\bar{y}_{t_r}(\hat{e}, \hat{s}) = \frac{\sum_{j=j_r}^{j_r-1} W_{j,(j_r-1-j),s} \gamma_{\hat{j},s}(\hat{e})}{\sum_{j=j_s}^{j_s} \sum_{j=j_s}^{j_s-1} W_{j,(j_s-1-j),s} \gamma_{j,s}(e)}
\]

as the sum of yearly wages, averaged across all \(\eta_j\), for the cohort entering into retirement in year \(t_r\), normalized such that \(\sum \bar{y}_{t_r}(e, s, k) = 1\). For simplicity, we start the sum in (32) after college completion and thereby do not account for the lower wages of college attendees while in college.

The primary insurance amount (PIA) of the cohort entering into retirement in period \(t_r\), \(\pi a_{t_r}(e, s)\), is then computed as

\[
\pi a_{t_r}(e, s) = \begin{cases} 
    s_1 \bar{y}_{t_r}(e, s, k) & \text{for } \bar{y}_{t_r}(e, s, k) < b_1 \\
    s_1 b_1 + s_2 (\bar{y}_{t_r}(e, s, k) - b_1) & \text{for } b_1 \leq \bar{y}_{t_r}(e, s, k) < b_2 \\
    s_1 b_1 + s_2 (b_2 - b_1) + s_3 (\bar{y}_{t_r}(e, s, k) - b_2) & \text{for } b_2 \leq \bar{y}_{t_r}(e, s, k) < b_3 \\
    s_1 b_1 + s_2 (b_2 - p b_1) + s_3 (b_3 - b_2) & \text{for } \bar{y}_{t_r}(e, s, k) \geq b_3
\end{cases}
\]

for slopes \(s_1 = 0.9, s_2 = 0.32, s_3 = 0.15\) and bend points \(b_1 = 0.24, b_2 = 1.35\) and \(b_3 = 1.99\).

Pensions for all pensioners of age \(j \geq j_r\) in period \(t\) are then given by

\[
p_{t,j}(e, s) = \rho_t w_t (1 - \tau_{ss,t}) \cdot \pi a_{t_r}(e, s)
\]

where \(\rho\), the net pension benefit level, governs average pensions.

Budget balance requires that

\[
\tau_{ss,t} \sum_s w_{t,s} L_{t,s} = \sum_{j=j_r}^{j} N_{t,j} \int p_{t,j}(e, s) d\Phi_{t,j}
\]

and thus

\[
\tau_{ss,t} \sum_s w_{t,s} L_{t,s} = \rho_t w_t (1 - \tau_{ss,t}) \sum_{j=j_r}^{j} N_{t,j} \int \pi a_{t_r}(e, s) d\Phi_{t,j}
\]